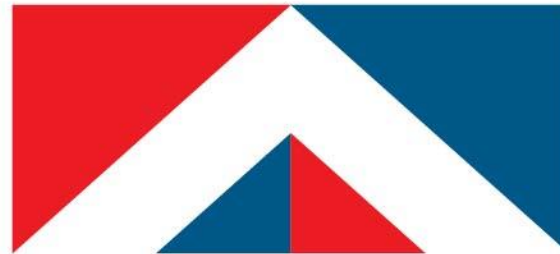


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**TeraPlast**



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# 2018 Budget P&L and Capex

TeraPlast individual



- For 2018 Teraplast targets 332 million RON in turnover, out of which 65.8 million RON is the Polyethylene business line, recently bought from Politub.
- Contribution margin on raw materials calculated as revenues minus the cost of raw materials and merchandise is more than 104 million RON.
- Budgeted EBT for 2018 is 22 million RON.

Profit and Loss Account	RON 000's
Turnover	332,267
Raw materials and merchandise expenses	227,732
Contribution margin on raw materials	104,536
Operating expenses, out of which:	90,615
<i>Depreciation and amortization expenses</i>	17,621
Operating profit	13,921
Financial result	8,053
Earnings before taxes	21,974

- For 2018, the company is planning a 20 million RON worth Capex, consisting of:
  - Equipments and moulds
  - Maintenance
  - Construction
  - Financial investment
  - Quality improvement
  - Research and laboratory



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