## TERAPLAST SA

## CONSOLIDATED FINANCIAL STATEMENTS

Prepared in accordance with Minister of Public Finance Order no. 2844/2018 approving the accounting regulations compliant with the International Financial Reporting Standards, as of and for the year ended

31 DECEMBER 2018

## TERAPLAST SA

## Consolidated Financial Statements

Prapared in accordance with the International Financial Reporting Standards 31 December 2018

CONTENTS	PAGE
Consolidated statement of comprehensive income	3
Consolidated statement of financial position	4
Consolidated statement of changes in equity	5 - 6
Consolidated cash flew statement	7
Notes to the consolidated financial statements	8 - 75



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#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of TERAPLAST SA

Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of Teraplast SA ("the Company") and its subsidiaries (together referred to as "the Group) with official head office in Bistrita, Romania, identified by sole fiscal registration number 3094980, which comprise the consolidated statement of financial position as at December 31, 2018, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the Order of the Minister of Public Finance no. 2844/2016, approving the accounting regulations compliant with the International Financial Reporting Standards, with all subsequent modifications and clarifications.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs), Regulation (EU) No. 537/2014 of the European Parliament and of the Council of 16 April 2014 ("Regulation (EU) No. 537/2014") and Law 162/2017 ("Law 162/2017"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to the audit of the financial statements in Romania, including Regulation (EU) No. 537/2014 and Law 162/2017 and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

#### Description of each key audit matter and our procedures performed to address the matter

#### Business combinations and purchase price allocation

In January 2018, Teraplast gained control over Depaco SA, which until this date it was considered an associate, and as such Teraplast became the majority shareholder of the subsidiary. From an accounting perspective, management recorded this transaction as a business combination and assessed the consideration transferred as being the sum of the consideration paid and the fair value of the purchase commitment for another 32% of the subsidiary' shares from the previous shareholders. Therefore, as at acquisition date, Group management determined the percentage of ownership in Depaco to be 99%. The difference between the consideration transferred and the fair value of the assets and liabilities acquired, as determined through a purchase price allocation report, resulted in the recognition of a goodwill in amount of RON 35 million.

We considered this a key audit matter because the transaction is significant to the consolidated financial statements, judgment was involved in the valuation of the acquired assets and liabilities and on the purchase price allocation and the associated accounting was complex.

Teraplast Group's disclosures regarding its accounting policy, judgments and assumptions used for Business Combinations are included in Note 3 to the consolidated financial statements.

#### How our audit addressed the key audit matter

Our audit procedures focused on the accounting for the business combination and on the determination of the fair value of assets and liabilities acquired; for the latter, we involved our internal valuation specialists to assist us in evaluating the key assumptions and methodologies used by the Teraplast Group in allocating the purchase price. Our audit procedures in respect of the acquisition of Depaco included, among others, the following:

 Read the sales and purchase agreement and the purchase commitment agreement and other documents in relation to this acquisition to evaluate management's assessment that the transaction falls within the business combination definition, as well as the acquisition date:



- Involved our IFRS specialists to assist us in evaluating compliance with IFRS 3 requirements pertaining to fair valuation;
- Assessed the competence, capabilities and objectivity of the external valuation expert used by the Group;
- Analyzed the assessment made by the management and the appraiser when recognizing and measuring the identifiable assets acquired and the liabilities assumed;
- Analyzed the methodology used by the external valuation expert and validated by management in order to determine its compliance with valuation standards;
- Tested on a sample basis the mathematical accuracy of key computations observed within the valuation report prepared by the independent appraiser;
- Evaluated management's assessment of the fair value of consideration transferred;
- Evaluated the key assumptions and estimates (such as: revenues, costs, growth rates, operating margins, working capital needs and the capital expenditure) used to determine the fair value of the assets acquired and liabilities assumed, including the determination of the market values and discount rates:
- Analyzed management's assessment of the existence of contingent consideration payable arising from the transaction and, if applicable, its measurement;
- Evaluated the accuracy and completeness of the management's computation of goodwill generated by the transaction.

We have further assessed the adequacy of the disclosures about the business combination in the consolidated financial statements.

#### Recoverability of the carrying value of the Group's property, plant and equipment and goodwill

Teraplast Group manufactures various plastic and metal components for the construction industry and consequently operates significant property, plant and equipment with a carrying value of RON 215 million as at 31 December 2018. The financial year 2018 was affected by the lack of significant infrastructure projects in Romania, which was not fully offset by private construction activity, therefore the Group's results were lower than the management's expectations.

As at 31 December 2018 the management identified that impairment indicators exist for some of the Group's CGUs and performed separate impairment testing in respect of the following CGUs: PVC and polyethylene pipes and PVC profiles with a related total carrying value of property, plant and equipment of RON 91 million, resulting in no impairment loss being recognized.

The impairment test is significant to our audit due to the size of the Group's property, plant and equipment, with a carrying value representing 32.1% of the balance sheet total assets as at 31 December 2018 and because the assessment process is complex, requires significant management judgment and is based on assumptions that are affected by expected future market conditions in Romania and surrounding countries. The assumptions include forecasts of sales volumes and prices, cost of raw materials and overall construction market and general economic conditions.



Also, according to IFRS, goodwill should be tested for impairment any time impairment triggers are identified, but at least annually. The impairment test over the goodwill resulted from the business combination of Depaco was significant for our audit because the assessment process is complex, it requires significant estimates and management judgement and is based on assumptions derived from the future evolution and the results of this subsidiary.

The Group's disclosures about property, plant and equipment, goodwill and related impairment assessment are included in Note 3 (Judgements, Estimates and Assumptions), Note 13 and Note 12 (Property, Plant and Equipment) to the consolidated financial statements.

How our audit addressed the key audit matter:

Our audit procedures included, among others, the following:

- we obtained the analysis performed by management and evaluated the key assumptions underlying management's assessment of potential impairment of the cash generating units;
- we analyzed the methodology used by management to assess its compliance with IAS 36 for the method applied (value in use);
- we tested the mathematical accuracy of the impairment model used;
- we assessed the historical accuracy of management's budgets and forecasts by comparing them to actual performance;
- we evaluated the Group's key assumptions and estimates used to determine the discount rate, the future operating cash flows, the growth rates, operating margins, working capital needs and the capital expenditure;
- we involved our valuation specialists to assist us in the evaluation of key assumptions and estimates used by the Group, including the determination of the discount rates. We also evaluated whether or not certain assumptions on which the valuation was based, individually and taken as a whole, considered: i) the economic environment of the industry, and the Group's economic circumstances; ii) existing market information; iii) the business plans of the Group including management's expectations; iv) the risks associated with the cash flows, included the potential variability in the amount and timing of cash flows and the related effect on the discount rate; v) specific requirements of IFRS.
- we performed a sensitivity analyses for the discount rates applied and the assumptions for revenue levels adopted and considered the information used to derive the most sensitive assumptions
- We further assessed the adequacy of the Group's disclosures about the impairment testing of property, plant and equipment and goodwill in the financial statements.

#### Other information

The other information comprises the Consolidated Administrators' Report which includes the Non-Financial declaration but does not include the consolidated financial statements and our auditors' report thereon. The Corporate responsibility and sustainability report will be published separately. Management is responsible for the other information.



Our audit opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the Order of the Minister of Public Finance no. 2844/2016 approving the accounting regulations compliant with the International Financial Reporting Standards, with all subsequent modifications and clarifications, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the consolidated
  financial statements. We are responsible for the direction, supervision and performance of
  the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters.

#### Report on Other Legal and Regulatory Requirements

Reporting on Information Other than the Consolidated Financial Statements and Our Auditors' Report Thereon

In addition to our reporting responsibilities according to ISAs described in section "Other information", with respect to the Consolidated Administrators' Report, we have read the Consolidated Administrators' Report and report that:

- in the Consolidated Administrators' Report we have not identified information which is not consistent, in all material respects, with the information presented in the accompanying consolidated financial statements as at December 31, 2018;
- the Consolidated Administrators' Report identified above includes, in all material respects, the required information according to the provisions of the Ministry of Public Finance Order no. 2844/2016 approving the accounting regulations compliant with the International Financial Reporting Standards, with all subsequent modifications and clarifications, Annex 1 points 15 - 19;
- c) based on our knowledge and understanding concerning the entity and its environment gained during our audit of the consolidated financial statements as at December 31, 2018, we have not identified information included in the Administrators' Report that contains a material misstatement of fact.

Other requirements on content of auditor's report in accordance with Regulation (EU) No. 537/2014 of the European Parliament and of the Council

#### Appointment and Approval of Auditor

We were appointed as auditors of the Group by the General Meeting of Shareholders on 21 September 2017 to audit the consolidated financial statements for the financial years ended December 31, 2017 and 2018. Total uninterrupted engagement period, including previous renewals (extension of the period for which we were originally appointed) and reappointments for the statutory auditor, has lasted for 2 years, covering the financial years ended December 31, 2017 and December 31, 2018.

#### Consistency with Additional Report to the Audit Committee

Our audit opinion on the consolidated financial statements expressed herein is consistent with the additional report to the Audit Committee of the Company, which we issued on 21 March 2019.



#### Provision of Non-audit Services

No prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No. 537/2014 of the European Parliament and of the Council were provided by us to the Group and we remain independent from the Group in conducting the audit.

In addition to statutory audit services and services disclosed in the Consolidated Administrators' Report and in the consolidated financial statements, no other services were provided by us to the Company, and its controlled undertakings.

On behalf of,

Ernst & Young Assurance Services SRL 15-17, Ion Mihalache Blvd., floor 21, Bucharest, Romania

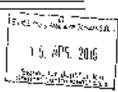
Registered in the electronic Public Register under No. 77

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Name of the Auditor/ Partner: Alexandru Lupea Registered in the electronic Public Register under No. 273 Bucharest, Romania 15 April 2019 (all accounts one expressed in Romanian Lai ("ROM"), unless otherwise stated):

		Financia	al year
		31 December	31 December
	Nate	2018	2016
		RON	RON
Revenues lotal from costomer contracts, out of which:	4	··· 804,512,197	422,270,070
Revenues from sale of finished products		674,825,885	378,858,93/1
Revenues from the sale of merchandise		126,426,583	42.165,328
Reversas from service rendering		3,459,729	1,245,812
Other operating revenue	5	1,821,873	3,794,368
Changes in trive stories of finished goods and work in progress		9,129,739	11 028.505
Works and services in progress		495,838	
Raw materials, consumables used and merchanouse	6	(805,376,072)	(313,344 030)
Employee benefit expenses	ä	(68,406,348)	(40,348 901)
Amortization and the adjustments for impairment of non-current assets,	8	(0.01-0.01040)	(-14,040,301)
het		(30,600,203)	(19,100,355)
Adjustments for the Impekment of ownent assets, net		(1,640,803)	(1,481,591)
Expenses with provisions, net	8	(208,780)	2,614,45
Gains / (Losses) from the outling/valuation of langible and intengible	7	(200, 100)	2,014,457
889968	,	15,134	82,367
Gains / (Losses) from the outflow of assets held for sale	19	185,841	42,307
Gains / (Losses) from the outflow/fair value measurement of investment	7	100,001	
properties	r	(245,552)	335
	10		
Other operating expenses	10	(75.010,673)	(41,255,034)
Operating result		34,722,232	24,227,453
=1 tal	_	44.485.400	an astronomic
Financial expenses	5 5	(4,435,430)	(5,075,283)
Expanses on interest, net	0	(7,577,317)	(2, <b>5</b> 60,186)
Financial Income	5	3,324,69 <b>4</b>	4.018.948
Dividend revenues	5	75,200	01 046
Financial result, set	5	(8,612,853)	(3,538,275)
Share of the result of joint ventures			
secounted for under the equity method		<del>-</del>	574,147
Profit before tax		26,159,379	21,263,326
		M 444 690)	m cca 000
Income tax expense	1:	(3,520,673)	(2,693,989)
Profit for the year		22,638,706	18,569,336
Profit or loss for the period			
Attributeble to			
Parent entity equity holders		21,878,022	18,235,827
Non-controlling interests	22	780,684	332,509
Result for the financial year		22,638,706	18,569,336
,			
Other comprehensive income			
Revaluation of fixed assets	12	(700,722)	
Deferred tax	11	138,968	
		(563,754)	<del></del>
Comprehensive income		22,074,962	18,569,336
Athibutable to		22,017,000	Tologology.
Perent entity equity holders		21,314,288	18,236,827
Nen-controlling adding nationals  Nen-controlling interests		769,684	332,500
Comprehensive income		22,074,952	
Comprehensive income		22,014,932	18,569,336
Number of shares		<b>866,04</b> 6,556	699,701,558
Earnings per share attributable to the parent again equity holders		0,02	0.03
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The accompanying sicres from 1 to 34 are enfirenged part of these consolidated financial estatements. English translation is for followarder purposes only. Romanian language text is the official text for submission.



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31 December 2018

fall smounts are expressed in Romanian Lei ("RON"), unless ofherwise stated)

	Note	31 December 2016	2017
		RON	RON
ASSETS Non-current assets			
Property, plant and equipment	12	214,194,882	165.915,909
investment properties	14	8,324,389	
Intangipio assets	13	71,013,891	1.662,350
Investments in joint ventures accounted for under the equity method	16		40,877,273
Other long-term ![narcial investments	16.18	745,888	10,849,872
Other linancial strestments		17.107	18,472
Total non-current assets		294,296,137	248,913,444
Current assets			
triventories	17	194,414,744	
Works and services in progress	4.5	495,638	
Trade and similar receivables	18	127,460,704 895,914	
Prepayments	30	22,817,571	
Cash and short term deposits	530	348,084,771	
Total current assets		070,004,711	202/0401-12
Assets classified as held for sale	19	1,865,680	
Total assets		642,246,468	452,415,399
Equity and liabilities			
Equity			
Total strare capital, out of which:	19	85,691,097	
Catted-up capital	19	107.024,527	
Other capital reserves	19 <b>19</b>	1,472,926 27,384,726	
Share premium:	18	(1,472,925)	
Tressury sheres	19	17,868,564	
Revoluation reserves	20	15,516,184	
I. egal reserve	21	65,526,436	
Retained earnings Capital attributable to controlling interests		236,150.407	
	22	1 085 456	489,480
Nos-controlling interests		1,985,456 238,115,865	
Yotal equity		1,20,110,000	224,140,101
Non-current liabilities	22	24 609 609	74,968,047
Loans and Rhance lease Sabilities	23 15	71,598,623 49,022,037	
Other non-current liabRilles	24	724,849	
Employee henefit üsbiilitiss	11	8,855,594	
Deferred tax liabilities Investment subsidies — long-term portion	32	3,597,809	
Total non-current liabilities		133,798,317	
Other ROLL-CALLANT (18-Carriers			
Current liabilities	25	145,252,623	86,184,973
Frade and other payables	25 23	123 487,090	
Loans and finance lesse listraties	2.5	377,800	
locome tax payable	32	453,786	
Investment subsidies - current portion. Provisions	24	780,213	
Provisions Total current liabilities		270,332,29	
		404,130,60	227,671.662
Total liabilities			
Total equity and lightifies		642,246,46	462,415,399
	_	loana Bir	<del></del>
Alexandru Statiezh		CEC	•
CEO , / & / Markin			かった

The accompanying notes from 1 to 34 are an integral part of these consolidated forencia: statements.
English translation is for information purcoses only. Romanian language feet is the official text for submission.

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TERAPLAST SA CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOUDERS' EQUITY for the financial year ended 31 December 2018

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	Total share capital ROD	Other capited reserves RON	Share premitted RON	Rovaluation reserves RON	Legal reserva RON	Treasury sharts RDN	Cumalated retained estraings RON	Capital adributable to controlling inferests ROW	Non- controlling interests RON	Total equity RON
Salance as at 1 January 2017 Result or the year Other canonehersive into the	56,653,268 450,980	450,980	27,384,726	21,741,823	12,407,036	(512,707)	98,473,824 10,250,527	216,609,949 18,236,627	334,598 332,509	216,523,645 18,5(2),336
Total comprehensive income							18,236,827	18,236,827	\$32,609	18,558,336
Share capital increase from 1995/1989 (Note 20) Legal reserve softing (Note 21)	29,047,831	• •		• •	1,537,388	· \ 400	(29.047,831) (1,531,986)			
Own shares redeenption (Nots 20) Losses related to own shares cale			•		' '	61,727 61,727	(61,727)	(900,000)	'	iono repoi
ciapoges cenetics in the record of engineers (Note 33)		(453,880)	•	. Agraph and L.	•	450,950	- 000 000 4-	•		
Resized rovallation asseme (Note 12) Distants paid		` '		(enr.son's)			(9,572,712)	(9,472,712)	(191,848)	(9.784,580) (524,283)
Joner equity tents Balance as at 31 December 2017	85,680 0477		27,284,728	19,652,114	13,939,022	(463,396)	78,256,893	224,254,257	489 480	224,743,737

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TERAPLAST SA CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY for the financial year ended 3f December 2018 (all emounts are expressed in Romanian Lot ("RON"), otherwise stated)

	Total share capital ROM	Other captial reserves RON	Share premium RON	Revaluation reserves ROM	Legal reserve ROM	FreeBury shares ROM	Cumulated retained carnings RON	deputel attributable to controlling interests RON	Non- controlling interests RON	Total equity RON
Bulance as at 1 January 2018 Result for the year Office comprehensive Income Total comprehensive Income	180,489,087		27,384,726	19,852,114 (583,754) (563,764)	18,939.022	(962,298)	78,250,083 21,676,022 21,725,022	224,264,257 31,676,022 (563,754) 21,314,288	489,480 760,484	224,743,737 22,838,706 (563,754), 22,074,962
8	21,333,483 -				1,577.142	(625'6(8) -	(21,333,430) (1,577,142)	(809,529)		(\$29'609)
Employee banatsa in the form of financial Instruments (Mole 33)		1,472,825	'	•	•			1,472,925	•	2,477,925
Consoblishing sojustmente rolated to the purchase of Departs (Note 22)	٠		•	. 600 000 2	•	•	. vid 0mc •		1,615,926	1,610,926
Realizad revaluation reserve (Note 12) Dividends declared				(100,4860,1)		•	(10,069,404)	(10,DSB,404)	(1.101.638)	(11,171,042)
Offier equity Jens Indressos (Industrations) (Nete 22) Brigance at al 31 December 2018	(63) 407,024,627 1,472,825	1,472,825	27,384,726	17,898,554	15,618,184	(1,472,925)	(12,057) 88,628,438	(12,110) 236,159,407	201,005	188,096 238,116,886

As of 31 December 2017 and 31 December 2018, the revaluation reserves include amounts representing the realized revaluation surplus related to tangible assets land and buildings.

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The accompanying notos from 1 to 34 are on incegral part of these consolidated financial scalarisation. English translation is for information purposes only. Romanian language last is the official text for sutmission.

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(all amounts are expressed in Romanian Let ("RON"), unless otherwise stated)

:	Note	Year ended 31 December 2013	Year ended 31 December 2017
		RON	RON
Cash flows from operating activities:			
Not profit before tax		26,159,379	21,263,325
Losses / (Garra) from the sale of assets (fixed assets) and retrement		(15,131)	(82,367)
impairment and amodization of non current assets		30,800.2 <b>0</b> 6	19,100,355
Provisions for risks and expenses, net		200,730	(2,614,451)
Adjustments to doubtful customers		1,050,428	412,313
Adjustments for Inventory impairment		490,375	1.069,278
Dividend revenues		(7 <b>5</b> ,200)	(61,045)
(Gains) / loss from the measurement of investment property		245,552	(335)
Loss from the valuation of financial Investments		494,652	0.000.400
Interest expense		7,677,317	2,560,186
Gain from gaining control over an associate			(2,508,104)
Operating profit before changes in working capital		66,786,628	39,121,156
Increase in trade and other receivables		(20,431, <b>2</b> 07)	(17,992,183)
Increase in Investories		(52,396,275)	(29,411,7 <del>9</del> 0)
Increese in trade and other payables		25,428,887	28,472,743
Income tex peid		(3,151,254)	(2.754,258)
Interest paid, net		(7,577,317)	(2,560,188)
Share of the profit or loss of the joint venturs accessible for under the equity method			(574,147)
Revenues from subsidies		(753,969)	(463.44C)
		7,886,493	11,837,924
Cask from operating activities		7,000,480	
Cash flows from investment			
Payments for acquisition of tangible and htangible easets, other			
ong-team roceivables		(32,059,266)	(54,581,546)
Anguseliion of investments — Depace, her of purchased cash		(6,185,777)	(39.246,980)
Acquisition of investments - Polituo, net of purchased cash		-	(6,751,707)
Receipts from the agle of tangible assets		2,048,118	485,430
Own share redemption net of exercising the options		(809.629)	(512.689)
Logses related to tows shares sale		<u> </u>	61.727
Net cash from investment		(37,008,455)	(112,648,137)
		,	
Cash flows from financing activities:			
Payment of finance lease liasiRies		(1,051,141)	(845,351)
Dividends received		75,200	81,045
Dividends paid		(11,171,042)	(9,764,580)
Loans reimbursement		(15,955,560)	(17,291.680)
Logics drawings		18,870,485	90,286,417
Riet drawings from credit lines		55,153,837	34,327,772
Net cash from finance activities		39,921,730	96,793,636
Not increase / (decrease) in cash and cash equivalents		10,801,709	(4,016,571)
Cash and cash equivalents at the beginning of the financial year	30	12,015,802	16,032,373
Cash and cash equivalents at the end of the financial year	30	22,817,571	12,615,802

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for the financial year ended 31 December 2018

(ull amounts are expressed in Romemen Lei ("RON"), unless otherwise stelent)

#### 1. GENERAL INFORMATION

These are the consolidated financial statements of the Teraplast SA Group (the "Group").

Terapiast SA (the "Parent") is a joint stock company established in 1992. The Company's head office is in the "Teraplast Industrial Park", DN 15A (Reghin-Bistrita), km 45+500, Bistrita- Nasaud County, Romania.

Starting 2 July 2008, the Company Teraplast is listed at the Bucharest Stock Exchange under the symbol TRP.

The Teraplast SA company has been preparing consolidated financial statements since 2007. These financial statements are available on the Company website (www.teraplast.rc).

The Teraplast Group includes Teraptast (producer of pipes, granules and PVC profiles), the subsidiaries Terasteel Bistrita and Terasteel Serbia (producer of sandwich panels and zincate metallic structures). Teraglass (producer of PVC windows and doors), Terapiast Logistic (during June 2016 - September 2018, it has coordinated the logistic activities of the Group; sterting October 2018, this activity was reintegrated into the parent). Teraplast Hungary (distributor), Politub SA (on 31 December 2017, the Politub business was transferred to Teraplast SA, therefore becoming the Polyethylene Division), and the Depect Company (producer of metallic tiles). More details on the Group structure are presented in Note 15.

In March 2007, the Company became the majority sharaholder of Terasteel SA (Terasteel). Terasteel main activity is the production of heat insulating panels with polyurethane form for the construction of warehouses, Starfing 31 December 2015, the percentage hold by Teraslast SA in Terasteel SA is 97.95%.

The Company holds another subsidiary, Teraglass Bistrita SRL, having as scope of business the production and trading of windows and doors in PVC and aluminum. In March 2015, Teraplast SA transferred the activity of production and trading of heat insulated glass, windows and doors in PVC and aluminum to Teraglass Bistrita SRL.

On 26 November 2015, the Board of Directors approved through a Decision, Teraplast SA's participation as a shareholder in the setting of a limited-liability company in Romania; Teraplast Edgistic SRL, Teraplast SA's investment in this company is 99%. Starting October 2018, the Group's logistic activity was reintegrated into the Parent.

On 29 September 2016, by Decision of the Board of Directors, the participation of Teraplast as the sole shareholder in the setting of a limited-liability company in Hungary was approved.

Teraplast Hungary distributes the Company products, mainly joinery profiles, on this market.

Starting 2015. Teraplest SA is a shareholder of a legal entity registered in the Republic of Moldova. Teraplast Group Mozdova, with a shareholding 51%.

In 2017, the Board of Directors approved the assignment of the Company shares in Teraplast (Group). Moldova to the other shareholders of this company, at their nominal value MDL 2,754.

The results of 2018 reflect the investments made related to 2017; Teresteel Doc (Serbia), Depace and Politub.

In January 2017, the Board of Directors approved the setting of a subsidiary (100% holding of Teraplast SA) in Serbia. Until 30 June 2017, the Company called-up and paid in full share capital amounting to EUR 10,000.

Starting October 2017, following the acquisition of production assets from a company undergoing liquidation, Terasteel Serbia produces and trades polyurethane foem sandwich panels in Serbia and on the neighboring markets.

## TERAPLAST SA NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

#### 1. GENERAL INFORMATION (continued)

During 2017, the Group concluded agreements for the acquirement of 67% of Depace, the second player on the metallic file market, through the Weiterbest brand. TeraPlast gained control over Depace in January 2018, after a favorable approval issued by the Competition Council. As at 31 December 2017, Depace is jointly controlled with the other shareholdess, therefore, the company is consolidated under the equity method. The Depace SRL company is consolidated as a subsidiary starting January 2018.

Asso in 2017. Teraplast signed a sale-purchase promise agreement with the minor shareholders of Depace for the acquisition of the rest of their investment up to 99% of the company. The transaction will be finalized in 4 years at most, at a price correlated with Depaco's results in the following years. For further details, see note 15.

The acquisitions continued with the takeover of Politon, one of the most important players on the water and gas pipes market, which became in full part of the TeraPlast portfolio starting October 2017. Starting Decamber 2017, Politob transferred the business to TeraPlast as a whole, and it became the Polyethylene Pipe Division of TeraPlast.

Until September 2017, the Company held 50% of the shares of Politub SA ("Politub"), controlling Politub jointly with the other shareholder. New Socotub. Therefore, until 30 September 2017, Politub was a joint venture, consolidated under the equity method. In August 2017, the Company bought from New Socotub 49,99% of the Politub shares, for EUR 2.6 million. On 28 September 2017, the Company received the Compatition Council approval for the sole control over Politub; as a result, Politub is consolidated starting 1 October 2017. As at 31 December 2017, the Politub business was bought by the Company.

Politub SA's main activities include the production of pipes from average and high dansity polyethylene for water, gas transport and distribution networks, but also for telecommunications, sewerage systems or irrigations.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.

#### A. SIGNIFICANT ACCOUNTING POLICIES

#### 2.1. Statement of compliance

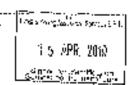
The consolidated financial statements of the Group have been prepared in accordance with the provisions of Order no. 2844/2016 approving the Accounting regulations compliant with the International Financial Reporting Standards applicable to trading companies whose securities are edmitted to trading on a regulated market, as subsequently amended and clarified ("OMFP 28422/2016"). These provisions are compliant with the provisions of the International Financial Reporting Standards adopted by the European Union ("EU IFRS"), except for the provisions of IAS 21. The effects of changes in foreign exchange raies concerning the functional currency.

For the purpose of preparing these financial statements according to the Romanian legal provisions, the Company's functional currency is considered to be the Romanian Leu (RON).

The functional currency, which reflects the aubstance of the concerned events and relevant circumstances for Toraplast SA, Piastsistera SA, Teraglass Bistrita SRL and Politub SA is the Romanian Leu ("RON"). The functional currency for Teraplast Hungary is the Hungarian Forint ("HUF"), and for Terasteel Serbia is the Serbian Dinar ("RSD").

Until 1 July 2004, Romania was considered a hyperinflationary economy according to the criteria of IAS 29. Financial Reporting in Hyperinflationary Economies, in accordance with the provisions in IAS 29, the parent has discontinued the application of IAS 29 as of 1 January 2004.

These financial statements are presented in Romanian Let ("RON") unless otherwise specifically stated



for the financial year ended 31 December 2018

(sit amounts are expressed in Romanian Let ("ROM), unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.2 Basis of accounting

The financial statements have been prepared on a going concern basis, according to the historical cost convention adjusted to the effects of hyperinflation until 31 December 2003 for fixed assets, share capital and reserves, except for certain items of fixed assets and investment property, as presented in the Notes. The main accounting policies are presented below.

#### 2.3. Going concern

These financial statements have been prepared under the going concern basis, which implies that the Company will continue its activity also in the foreseeable future. In order to assess the applicability of this assumption, management analyzes the forecasts concerning future cash inflows.

As of 31 December 2018, the Group current assets exceed the current liabilities by RON 75,191,194 (as of 31 December 2017; RON 58,144,171), In 2018, the Group recorded profit RON 22,638,706 (2017; profit RON 18,569,338). As detailed in Note 28, the Group gearing ratio is 42% (33 December 2017; 35%). The Group depends on financing banks, as also described in Note 23.

The budget prepared by the Group management and approved by the Board of Administration for 2019 indicates positive cash flows from operating activities, an increase in sales and profitability which contributes directly to improving figurality and allows the Group to fulfill its contractual places with the financing banks. Group management believes that the support from banks is sufficient for the Group to continue its activity in the ordinary course of business, as a going concern

Based on these snalyses, management believes that the Company will be able to continue its activity in the foreseeable future and, consequently, the application of the going concern principle in the preparation of the financial statements is justified.

#### Basis for consolidation

The financial statements comprise the financial statement of the Parent and of its subsidiaries as at 31 December 2018. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant addition of the investee);
- Exposure, or rights, to variable returns from its involvement with the investes;
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and direconstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements;
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consotidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the financial year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

for the financial year ended 31 December 2018.

(all amounts are expressed in Romanian Lei ("RON"), unless oftenuise stated)

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued).

Profit or loss and each component of other comprehensive income are stributed to the equity holders of the parent and to the non-controlling interests, even if this results in the non-controlling interests having a defect balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group lesses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

#### Business combinations

The purchases of fausinesses are accounted for by using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is computed as the sum between the fair values at the purchase date of the assets transferred by the Company, the liabilities registered by the Company towards the former owners of the obtained entity and the investments in the equities issued by the Company in exchange for the control over the obtained entity. The costs related to the purchase are, in general, recognized in profit or loss when incorred,

As of the purchase date, the purchased identifiable assets and the undertaken liabilities are recognized at their fair value at the purchase date.

Goodwill is measured as the positive difference between the transferred consideration, the value of any horr-controlling interests in the obtained entity and the fair value at the date of purchasing the investment in the equities previously hald by the obtainer in the obtained entity (if any), and the net values at the date of purchasing the identifiable assets purchased and the liabilities undertaken. If the difference mentioned above is negative, it is recognized in profit or loss as gains from purchase under advantageous conditions.

Non-controlling interests which represent investments in equity and entitle the holders to a proportional share of the entity's net assets in case of liquidation can be measured either eccording to the fair value or according to the proportional share of the non-controlling interests and the recognized values of the net assets of the obtained entity. The measurement basis is chosen depending on the transaction. Other types of non-controlling interests are measured at fair value or, when applicable, according to the basis specified in other IFRS standards. When the consideration transferred by the Group in a business combination includes assets or habitities resulted from a commitment with a consideration is measured at the fair value at the date of purchase and it is included as a part of the consideration transferred in a business combination. The amendments to the fair value of the contingent consideration which are qualified as adjustments of the measurement period are adjusted retroactively based on goodwill. The adjustments of the measurement period are adjustments that arise from additional information during the "measurement period" (which cannot exceed a year from the purchase date) concerning the facts and direcumstances existing at the date of purchase.

The subsequent accounting of the changes in fair value of the centingent consideration which is not included in the adjustments for the assessment period depends on the manner in which it is classified. The contingent consideration classified as equity is not revalued at subsequent reporting classified as asset or subsequent discounting is accounted for in equities. The contingent consideration classified as asset or slability is revalued at subsequent reporting dates in accordance with IFRS 9, the corresponding gain or loss being recognized to profit or loss.

for the financial year ended 31 December 2018

(all emounts are expressed in Romanten Lei ("RON"), unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

When a business combination is performed in stages, the investment into the equities held previously by the Company in the obtained entity is remeasured at fair value at purchase date (i.e. the Group obtains control) and the resulted gains or losses, if any, is recognized in profit and loss. The values resulting from interests in the entity obtained prior to the date of purchase which were previously recognized in other comprehensive income are reclassified in profit and loss on the same basis that would be required if the obtainer had directly disposed of the previously held investment in equities.

If the initial accounting of a business combination is Incomplete at the end of the reporting period when the combination takes place, the Company reports temporary values for the items for which the eccounting is incomplete. These temporary values are adjusted during the measurement period (see above), or additional assets or liabilities are recognized, to reflect the new information obtained concerning the facts and chomstances existing at the date of purchase which, if recognized, would have influenced the values recognized at the respective date.

#### Goodwill

The goodwill generated by a business combination is accounted for at cost as determined at the purchase date minus the cumulated impairment leases, If any. For the purpose of the impairment test, the goodwill is allocated to each cash generating unit of the group (or to the groups of cash generating units) which are expected to benefit from the combination's synergles. A cash generating unit that was distributed goodwill is tested annually for impairment or more often when there is an indication that the unit may be impaired. If the recoverable value of the cash generating unit is lower than its book value, the impairment is altocated, first of all, to decrease the book value of any goodwill allocated to the unit and then to the other unit assets, proportionally to the book value of each asset in the unit. Any goodwill impairment is recognized directly in profit and loss in the consolidated income statement and in comprehensive income. The impairment recognized for goodwill cannot be reversed in the following periods.

At the sale date of the relevant cash generating unit, the attributable value of goodwill is included in determining the gains or losses from the sale

## Intangible assets purchased in a business combination

Intangible assets purchased as part of a business combination and recognized separately from the goodwill are recognized initially at their fair value at the purchase date (which is considered as their cost). Subsequent to initial recognition, intangible assets purchased as part of a business combination are presented at cost minus the cumulated depreciation and the cumulated impairment loss on the same basis as intengible assets that are purchased separately.

## Derecognition of Intangible seeets

An intangible asset is derecognized upon disposal or when no other future economic benefits are expected to be obtained from its use or disposal. Gains or losses resulted from the derecognition of an intangible asset, measured as difference between the net receipts from the sale and the book value of the asset are recognized in profit and loss.

## 2.4. Standards, amendments and new interpretations of the standards

## A) First time adoption of new or revised standards

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Company as of 1 January 2018.

The Group has adopted IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers (including the clarifications) for the first time starting with 1 January 2018, The Impact of these standards is described in the following paragraphs.

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for the financial year ended 31 December 2018.

(all amounts are expressed in Romentan Let ("RON"), unless ritherwise stated).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

in addition, the Group has adopted the following standards with initial application starting 1 January 2015;

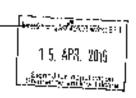
- IFRS 2: Classification and Measurement of Share based Payment Transactions (Amendments). The amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of dash-settled share-based payments, for share-based payment transactions with a net settlement feature for withholding tax obligations and for modifications to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to aquity-settled. Management has assessed that this standard has no impact on the Group's financial statements, as the share-based payment exclusively depends on the parformance offer to granting the shares: the granting is not revocable.
- 1AS 40: Transfers to Investment Property (amendments)
   The amendments clarify when an entity should transfer property. Including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. Management has assessed this standard will not have an impact on the Group's financial statements.
- IFRIC 22 INTERPRETATION: Foreign Currency Transactions and Advance Consideration. The interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The interpretation addresses transactions in foreign currency for which the entity recognizes a prepayment asset or a deferred income hability in respect of that consideration, in advance of the recognition of the related asset, expense or income. The Interpretation provides that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deterred income liability. If there are multiple payments or receipts in advance, a date of transaction is established by the entity for each payment or receipt. The Group's practice was compliant with the interpretation and, consequently, it has no effects on the financial statements.
- The IASB has Issued the Annual Improvements to IFRSs 2014 2016 Cycle, which is a collection
  of amendments to IFRSs.
  - IAS 28: Long-term Interests in Associates and Joint Ventures (Amendments): The Amendments clarify that the option to measure at fair value through profit and loss an investment in an associate or in a joint venture which is held by an entity representing a joint venture or by another entity that qualifies, is available for each investment in an associate or joint venture for each separate investment, upon initial reorganition.

#### IFRS 9 Financial Instruments

The final version of IFRS 9 Financial Instruments reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9.

IFRS 9 brings significant changes concerning the recognition and assessment of the financial assets, which are based on the pusiness model and on the characteristics of the contractual cash flows and they also implement a new mode) concerning the recognition of adjustments for impairment based on the expected fosses from receivables.

IFRS 8 was applied using the initial simplified application option. As it was allowed by IFRS 9, Teraplast did not amend the figures in the prior period, which continue to be reported according to IAS 39. Since the transition to IFRS 9 did not have a material impact, the Group did not record an adjustment of the initial balance for the releted position in equities as of 1 January 2018.



for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

IFRS 9 presents three main categories of financial assets; measured at amortized cost, measured at fair value through other comprehensive items and measured at fair value through profit and loss

The categories are determined according to the following two criteria: the Company's business model used in the process of managing the assets and the analysis of the contractual cash flows of the instruments to determine if they represent only payments of the principal and of the interest releted to the principal

As explained in the notes below, there are no material differences between the initial measurement categories as per IAS 39 and the new measurement categories according to IFRS 9 for the Group's categories of financial assets as of 1 January 2018.

According to IAS 39, all trade receivables were accounted for at amortized cost minus adjustments for impairment. There was no impact on the Group's retained earnings generated by the dessification according to IFRS 9.

The loans granted to subsidiaries are assessed at amortized cost (according to the effective interest rate method) minus adjustments for impairment. After the application of IFRS 9, loans are measured according to the business model the objective of which is to grant loans in order to collect contractual cash flows which represent only reimbursements of principal and interest on the principal on balance. Consequently, there was no impact from the classification and measurement of loans granted to subsidiaries.

Interests had in subsidiaries, associates and Joint ventures are accounted for at cost minus any impairment loss according to IAS 27 Separate financial statements. Interests held in other investments are designated to be measured at fair yelus through other comprehensive income. There was no impact on the Company's equities from the classification or measurement of equity investments.

There is no impact on the recognition and measurement of the Company's financial assets due to the fact that the new requirements refer only to the appounting of financial liabilities designated as being registered at fair value through profit and loss. The Group does not have such liabilities.

The new impairment model provides that the adjustments for impairment are recognized according to the expected losses from receivables and not according to the model of effective losses from receivables, as provided by IAS 39. According to IFRS 9, the Group recognizes adjustments for impairment according to the expected losses for the instruments which are not accounted for at fair value through profit and loss and for the contractual assets resulting from client contracts. In general, applying the model concerning the expected losses from receivables implies the early registration of losses from receivables for the relevant items. Losses from receivables are calculated based on a threestage model, using credit risk swap, internal or external counterparty ratings and the related probability of default. For certain financial instruments, such as trade receivables, impairment losses are estimated based on a simplified approach, recognizing expected losses from receivables during their useful life. The related impact, net of income tax, on Group equities following the Initial application of (FRS 9 is of RON 0.51 million (see Note 18).

According to IFRS 5, several risk hadging instruments and several hedged risks will generally meet the application conditions of the hedge accounting. As of 31 December 2017 and, respectively, 31 Decamber 2018, the Group did not hold any risk hedging instruments for which to apply hedge accounting; consequently, there is no impact on the financial statements from the application of IFRS 9 on heage accounting.

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RCN"), unless otherwise stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

#### IFRS 15 Revenue from Contracts with Customers.

IFRS 15 is applicable starting 1 January 2018, the application prior to this date also being permitted.

The Standard replaces:

- IAS 11 Construction contracts,
- IAS 18 Revenue;
- IFRIQ 43 Customer loyalty programs;
- IFRtC 15 Agreements for the construction of real estate;
- IFRIC 18 Transfers of assets from customers; and
- SIC-31 Revenue Barter transactions involving advertising services.

The objective of the standard is to establish the principles an entity or a group must apply to report useful information to the users of the financial statements concerning the nature, value, timing and uncertainty of revenue and of the dash flows generated by a confract with a customer.

To meet this objective, the essential principle of this standard is that an entity or a group must recognize revenue to litustrate the transfer of goods or services promised to customers for a value that reflects the consideration the entity expects to be entitled to in exchange for such goods or services.

Therefore, the group must take into consideration the terms of the contract, as well as all the recovant facts and circumstances when applying this standard, which then it must apply consistently, including the use of any practical solutions, for contracts with similar characteristics and under similar circumstances.

This standard specifies the manner of accounting for an individual contract with a client. However, as a practical solution, the group may also apply this standard for a portfolio of contracts (or execution obligations) with similar characteristics if the entity reasonably expects that the effects on the financial statements generated by the application of this standard for the respective portfolio will not be significantly different by those determined by the application of this standard for the separate contracts (or execution obligations) within the respective portfolio.

The Group has applied the standard using the retrospective method, with the cumulated effect of its application recognized at the initial application date, namely 1 January 2018.

To this effect, the Group performed both a pretiminary analysis for the financial year 2017 and a detailed analysis for the financial year 2018, concluding that the application of IFRS 15 does not generate significant effects on the financial stetements.

The Group has analyzed the main types of revenues/contracts by applying the five-step model under IFRS 15:

- Identification of the client agreement(s);
- Identification of the execution obligations resulted from these agreements;
- Determination of the transaction price:
- Allocation of the fransaction price to the agreement execution obligations;
- Recognition of the revenue when (or as) the Company fulfills a contractual execution obligation.

Also, the contract provisions that refer to: sales with the right of return, the granting of volume discounts I rebates, the granting of warranties, consignment commitments, potential provisions that distinguish between actions in own name and intermediaries, the customer's options for additional goods or services, unexercised outtomer rights, as well as advances received from customers were specifically analyzed.

Based on the analysis performed, the management has conduided that tFRS 15 does not have a significant impact on the consolidated financial statements as compared to the current revenues recognition method.



for the financial year ended 31 December 2018

(all amounts are expressed in Rumanian Lei ("RON"), unless otherwise stated)

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued).

#### B) New or revised standards, but not yet mandatory

The Group did not adopt early the following new or revised standards and interpretations which were issued, but are not yet in force. In some cases, they are still not endorsed by the EU

#### IFRS 16: Leases

This standard will replace IAS 17, IFRIC 4. SIC-15, SIC-27 and sets out new requirements for the accounting of lease contracts. The standard is effective for annual periods beginning on or after 1 January 2019, IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of information concerning leases for both parties to a contract, i.e. the customer ("lessee") and the supplier ("lessor").

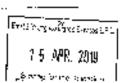
In the tessor's accounting, according to IFRS 16, there will be only one model for registering lease contracts, thus eliminating the classifications into operating or finance tesse from IAS 17. By applying this model, the lessee will record assets and liabilities for most lease contracts and, in case of revenues and expenses, it will recognize the amortization of the tessed assets, separately from the interest related to lease liabilities. The lesson's accounting, according to IFRS 18, is substantially not modified as compared to the current requirements of IAS 17. The lesson will continue to use the classification principles in IAS 17 and it will distinguish between two types of lease; operating or finance lease. According to IFRS 18, both the lessees and the lessons will have to present more information than that disclosed according to IAS 17 in the notes to the financial statements.

The most important impact is that the Group will recognize new assets and liabilities for its operating leases except if an exemption from IFRS 16 is applied. Certain commitments concerning short-term leases and those concerning small value assets will be included as exceptions. No significent impact on the existing finance lease contracts is expected.

The recognition of a right of use as an asset and of a leese liability for the operating lease contracts is expected to lead to an increase in the value of tangible assets and of liabilities of approximately RON 2.8 million as of 3 January 2019. In the statement of assets and liabilities, expanses with amortization and expenses with interests will be reported, instead of lease expanses. This will lead to an increase in the operating result, which will be counterbalanced by large interest expenses. The net estimated impact on the result of 2019 is of approximately RON 50 thousand. The estimated impact of adopting this standard is determined based on the measurements made until that date. The actual impacts can also be amended until the date when the Group will present the financial statements which include the date of initial application.

The Group will apply IFRS 18 starting † January 2019, using for transition the modified retrospective method, without retreating the comparative values for the prior period presented. In exchange, the Group will recognize the cumulated effect from the application of the new standard as an adjustment to the opening batance of retained earnings at the data of initial application, at the lease tiability value, adjusted through advance or estimated payments. The Group policy is to take into account the possibilities that facilitate the fransition to 1/2 RS 16 in practice. For example, no right of using the assets and liabilities from the lease related to the contracts that expire in 2019 will be recognized.

In addition, the following standards, interpretations and amendments were issued and it is not expected for them to have a significant impact on the Group's financial statements:



for the financial year ended 31 December 2018

(all emounts are expressed in Romanian Lei ("ROM"), unless otherwise stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

 Amendment in IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or Contribution of Assots between an investor and its Associate or Joint Venture

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale of contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2016 the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. These amendments have not yet been endorsed by the EU. The Group is currently assessing the impact of adopting these amendments on the financial statements and it does not expect it to be significant.

IFRS 9: Prepayment features with negative compansation (Amondment).

The Amendment is effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendment allows financial assets with prepayment features that permit or require a party to a contract either to pay or receive reasonable compensation for the early termination of the contract (so that, from the perspective of the holder of the asset there may be negative compensation"), to be measured at amortized cost or at fair value through other comprehensive income. The Group is in progress of assessing the impact of adopting this amendment on the financial statements and it does not expect if to be significant.

IAS 28: Long-term Interests in Associates and Joint Ventures (Amendments)

The Amendments are effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments relate to whether the measurement, in perticular impairment requirements, of long term interests in associates end joint ventures that, in substance, form part of the first investment in the associate or joint venture should be governed by IFRS 9, IAS 28 or a combination of both. The Amendments clarify that an entity applies tFRS 9 Financial instruments, before it applies IAS 28, to such long-term interests for which the equity method is not applied, to applying tFRS 9, the entity does not take account of any adjustments to the carrying amount of long-term interests that arise from applying IAS 28. These Amendments have not yet been endorsed by the EU. The Group does not expect the Impact of adopting these amendments on these financial statements to be significant.

IFRIC INTERPETATION 23: Uncertainty over income Tax Treatments

The Interpretation is effective for annual periods beginning on or after 1 January 2018 with earlier application permitted. The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation provides guidance on considering uncertaintax treatments separately or together, examination by tax authorities, the appropriate method to reflect uncertainty and accounting for changes in facts and circumstances. The Group is in progress of assossing the impact of adopting this amendment on the financial statements and it does not expect it to be significant.

IAS 19: Plan Amendment, Curtallment or Settlement (Amendments)

The Amendments are effective for annual periods beginning on or after it January 2019 with earlier application parmitted. The amendments require entities to use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after a pan amendment curtailment or settlement has occurred. The amendments also craffly how the accounting for a plan amendment, curtailment or settlement affects applying the asset ceiling requirements. These Amendments have not yet been endorsed by the EU. The Group is in progress of assessing the impact of adopting these amendments on the financial statements and it does not expect it to be material.

for the financial year ended 31 December 2018

(eil amounts are expressed in Romanian Lei ("RON"), unless officialise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Conceptual Framework in IFRS standards

The IASB issued the revised Conceptual Framework for Financial Reporting on 29 March 2018. The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. IASB also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its objective is to support transition to the revised Conceptual Framework for companies that develop accounting policies using the Conceptual Framework when no IFRS Standard applies to a particular transaction. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020, These Amendments have not yet been endorsed by the EU.

IFRS 3: Business Combinations (Amendments).

The IASB Issued amendments in Definition of a Business (Amendments to IFRS 3) aimed at resolving the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The Amendments are effective for business combinations for which the acquisition date is in the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period, with certier application permitted. These Amendments have not yet been endorsed by the EU. The Group is in progress of assessing the impact of adopting these amendments on the financial statements and it does not expect it to be significant.

- IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors: Definition of 'material' (Amendments)
  - The Amendments are effective for annual periods beginning on or after 1 January 2020 with earlier application permitted. The Amendments ctarify the definition of material and how it should be applied. The new definition states that, "Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. In addition, the explanations accompanying the definition have been improved. The Amendments also ensure that the definition of material is consistent across all IFRS Standards. These Amendments have not yet been endorsed by the EU. The Group is in progress of assessing the impact of adopting these amendments on the financial statements and it does not expect it to be significent.
- The IASB has issued the Annual Improvements to IFRSs 2016 2017 Cycle, which is a collection
  of amendments to IFRSs. The amendments are affective for annual periods beginning on or after 1
  January 2019 with earlier application permitted. These annual improvements have not yet been
  endorsed by the EU.
  - IFRS 3 Business Combinations and IFRS 11 Joint Arrangements: The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously hold interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.
  - IAS 12 Income Taxes: The amendments clarify that the income tax consequences of payments on financial instruments classified as equity should be recognized according to where the past transactions or events that generated distributable profits has been recognized.
  - LAS 23 Borrowing Costs: The amendments clarify paragraph 14 of the standard that, when a qualifying asset is ready for its intended use or sale, and some of the specific borrowing related to that qualifying esset remains outstanding at that point, that borrowing is to be included in the funds that an entity borrows generally.

The Group is correctly assessing the impact of adopting these annual improvements on the financial statements and does not expect it to be significant.

for the financial year ended 31 Occember 2018

fall amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.5. Summary of accounting and valuation principles

The accounting policies adopted are consistent with those of the previous financial year,

#### 2.5.1. Cash and cash equivalents

Cash and cash equivalents include liquid assets and other equivalent values, comprising cash at bank, petty cash and short term deposits with maturities of up to 3 months.

#### 2.5.2. Revenue recognition

#### Revenues from contracts with customers

Teraplast Group operates in the field of production and trading of products intended for the construction market, namely: PVC pipes and profiles, plasticized and rigid granules, polypropylene and polyethylene pipes, fittings, steel cables and parts, metal roofing systems, wood joinery, heat Insulating panels and metal structures.

Revenues from contracts with customers are recognized when the Group companies transfer the control over a good or service and, consequently, it fulfills an execution obligation. In general, the Group has the main role, as it holds control over all the essets prior to their transfer to the customer.

Revenues from the sale of goods and merchandise are recognized at a certain point in time, when the products are delivered to the customers. The receipt goods are – in general – between 30 and 90 days from the date of tasking the invoice and delivering the goods. In the recognition of revenues, the Group companies analyze whether the contracts with the customers amply one or several colligations to execute, which would require an altocation of the transaction price.

If the consideration promised in a contract includes a variable component, the Group estimates the value of the consideration it would be entitled to, in exchange for the transfer of the goods or services promised to a customer.

The value of a consideration may vary as a result of discounts, rebates reimbursements, credits, price concessions, incentives, performance premiums penalties or other similar lams. The promised consideration may also vary, if an entity's right to the consideration depends on the extent in which a future event will be will not take pace. For example, the value of a consideration would be variable either if a product were sold with a right to return it or if a fixed amount were promised as performance bonus for reaching a specific objective.

The Group grants rebates to certain customers, depending on the objectives set through the contract, which decrease the amount owed by the customer. The Group applies consistently a single method during the contract, when it estimates the effect of an uncertainty over a value of the variable consideration, using the mostod of the most likely value — the single most likely value in a range of possible values of the consideration (namely, the single most likely result of the contract). This is an adequate estimate of the value of the variable consideration if the contract has two possible results (such as, a customer either obtains a volume / furnover rebate or not).

As a practical solution, if the Group receives short-term advances from customers, it does not adjust the received amounts for the effects of a significant financing components, because – at the beginning of the contract – it foresees that the period between the transfer of the assets and their racelpt will be below 4 year.

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON", unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

For certain products, the Group offers the guarantees required by the law. Therefore, the promised guarantee does not represent an enforcement obligation, since such provisions usually exist to protect the customers from the risk of acquiring malfunctioning products. Forthermore, a law that requires an enfity to pay a compensation if its products cause damage or injuries does not generate an execution obligation.

#### Assets and liabilities related to the contract

When the Group carries out its obligations by transferring goods or sendes to a client, prior to it paying a consideration or prior to the maturity of the payment, the Group discloses the contract as an asset related to the contract, excluding any amounts presented as receivables.

Upon receiving an advance payment from a customer, the Group recognizes a liability related to the contract at the value of the advance payment for its obligation to execute, transfer or be ready to transfer goods or services in the future. Subsequently, that liability related to the contract (comoborated with the recognition of revenues) is derecognized when the respective goods or services are transferred and consequently, the Group fulfills its execution obligation.

#### 2.5.3. Revenues from rents and royalties

Revenues related to the rendering services are recognized as the services are provided.

Royalites are recognized according to the accrual basis of accounting, depending on the economic substance of the related contracts.

#### 2.5.4. Dividend and interest revenues

Revenues from dividends related to investments are recognized when the shareholders' right to receive them is determined.

For all financial instruments measured at amortized cost, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial esset or liability. Interest income is included in finance income in the statement of profit or loss.

#### 2.6.5. Lease

Lease is classified as finance lease when the lease terms substantially transfer all risks and banefits related to the property right to the lease. All other leases are classified as operating lease.

Assets held through financial lease are initially recognized as Company assets at the fair value from the initial lease phase or, if lower, at the value of the minimum lease payments. The corresponding liability to the lesson is included in the balance sheet as finance lease liability.

Lease payments are divided between finance costs and the reduction of the lease tiability, so as to obtain a constant rate of the interest related to the remaining liability balance. Finance costs are registered directly into profit and loss.

Operating fease payments are recognized as expense under the straight line method, during the lease term. Potential operating leases are recognized as expense as incurred.

The leases where the Group retains substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. The revenue from operating leases is recognized on a straight line.

(all encounts are expressed in Romanton Let ("ROM"), unless otherwise stated,

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued).

#### 2.6.6. Foreign currency transactions

For the preparation of the Group's financial statements, transactions in other currencies (foreign currencies) than the functional one are registered at the exchange rate in force at the date of transaction. Each month, and at each balance sheet date, monetary items denominated in foreign currency are translated at the exchange rate in force at those dates.

Monetary assets and liabilities expressed in foreign currency at the end of the year are translated into RON at the exchange rate valid at the end of the year. Unrealized foreign exchange gains and losses are presented in OCE.

The RON exchange rate for 1 unit of the foreign currency:

	31 Decemi 2018	per 31 December 2017
EUR 1	: 4.6	639 4,6597
BSD 1 CHF 1		736 3.8915 404 3.9990

Mon-monetary items which are measured at historic cost in a foreign currency are not translated back.

#### 2.5.7. Costs related to long-term borrowings.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the asset until they are ready for its intended use or for sale. Revenues from temporary investments of loans, until such loans are expensed for assets, are deducted from the costs related to long-term loans eligible for capitalization.

All other horrowing costs are expensed in the period in which they occur,

The amortized cost for the financial assets and fiabilities is calculated using the effective interest rate. The amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate.

#### 2.5.8. Government grants

Government grants are not recognized until there is reasonable assurance that the grant will be received and all attached conditions will be complied with by the Group.

The Government grants the main condition of which is that the Group acquire, build or obtain otherwise long-turm assets are recognized as deferred income in the balance sheet and transferred to the profit and loss statement systematically and reasonably over the useful life of those assets.

Other Government grants are systematically recognized as revenues in the same period as the costs it intends to offset. The Government grants received as compensation for expenses or losses already recorded or in order to provide immediate financial support to the Group with no related future costs, are charged to the income statement when they fall que.

Grants receivable in order to acquire assets such as tangible assets are recorded as investment subsidias and recognized in the profit and lose statement as the depreciation expenses are incurred or at the time the assets acquired from the subsidy are retired or disposed of.

for the financial year ended 31 December 2018

(all amounts are expressed in Romenian Lei ("ROM"), unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 2.6.9. Costs related to retirement rights

Based on the collective labor contract, the Group is under the obligation to pay retirement benefits to its employees depending on their seniority within the Group, amounting to 2 - 3.5 salaries. The Group uses an external accuracy to compute the fair value of the retirement benefits related flability and reviews the value of this liability each year depending on the employees' seniority within the Group.

## 2.5.10, Employees' contribution

The Group pays contributions to the social security state budget, to the pension fund and to the unemployment fund, at the levels established by current legislation. The value of these contributions is registered in the profit and lose statement in the same period as the corresponding salary expense.

#### 2.5.11. Taxation

Income tax expense is the sum of the current tax and defenred tax.

#### Current tax

Current tax is based on the taxable profit for the year. Taxable profit is different than the profit reported in statement of comprehensive income, because it excludes the revenue and expense Items which are taxable or deductible in other years and it also excludes the items which are never taxable or deductible. The Group's current tax fieldfity is computed using the taxation rates in force or substantially in force at the balance sheet date.

#### Deferred tax

Deferred tax is recognized over the difference between the carrying amount of essets and fabilities in the financial statements and the corresponding fiscal bases used in the computation of taxable income and it is determined by using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences, while deferred tax assets are recognized in the extent in which it is likely to have taxable income over which to use those temporary deductible differences. Such assets and liabilities are not recognized if the temporary difference arises from goodwiß or from initial recognition (other than from a business combination) of other assets and liabilities in a transaction that affects neither the taxable income, nor the accounting income.

Defensed tax liabilities are recognized for temporary taxable differences associated with investments in subsidiaries and in joint ventures, except for the cases in which the Group is able to control the reversal of the temporary difference and it is likely for the temporary difference not to be reversed in the foreseeable future. The deferred tax assets resulted from deductible temporary differences associated with such investments and interests are recognized only in the extent in which it is likely for sufficient taxable moome to exist on which to use the benefits related to temporary differences and it is estimated that they will be reversed in the foreseable future.

The carrying amount of deferred tax assets is reviewed at each batance sheet date and it is decreased to the extent in which it is not likely for sufficient taxable income to exist to allow the full or partial recovery of the asset.

Deferred tax assets and liabilities are measured at the taxation rates estimated to be applied during the period when the liability is settled or the asset realized, based on the taxation rates (and tax laws) in force as entering into force substantially until the balance sheet date. The measurement of deferred tax assets and liabilities reflects the tax consequences of the mainter in which the Group estimates, as of the balance sheet date, that it will recover or settle the carrying amount of its assets and Pabilities.

for the financial year ended 31 December 2018

tall amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Deferror tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority and the Group intends to offset its deferred tax assets with its deferred tax liabilities, on a net basis.

Current tax and deferred tax is recognized as revenue or expense in profit and loss, except for the cases which refer to items credited or debited directly in other comprehensive income, case in which the jax is also recognized circcity in other comprehensive income or except for the cases in which they erise from the initial accounting of a business combination.

#### 2.5.12 Tangible assets

Tangible assets, less lend and buildings, are stated at cost, net of accumulated depreciation and / or accumulated impairment losses, if any.

Such cost includes the cost of reptacing part of the plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of plant and equipment are required to be replaced at intervals, the Group depreciates them separately based on their specific useful lives. Eikewise, when a major repair is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred. The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Land and buildings are measured at fair value less accumulated depreciation on buildings and impairment losses recognized at the date of revaluation. Valuations are performed with sufficient frequency to ensure that the carrying amount of a revalued asset does not differ materially from its fair value. Accumulated depreciation as of the revaluation date is eliminated from the gross carrying amount of the asset and the net amount is restated at the revaluated value of the asset.

A revaluation susplus is recorded in other comprehensive income and credited to the asset revaluation surplus in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognized in profit or loss, the increase is recognized in profit and loss. A revaluation deficit is recognized in the profit or loss of the period, except to the extent that it offsets an existing surplus on the same asset recognized in the asset revaluation reserve.

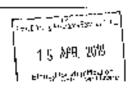
Upon disposal, any revaluation reserve relating to the concerned asset being sold is transferred to retained eathings.

A tangible asset item and any significant part recognized initially are derecognized upon disposal or when no economic henefits are expected from their use or disposal. Any year or earning resulting from the derecognition of an asset (calculated as the difference between net disposal proceeds and the carrying amount of the asset) is included in profit and loss when the asset is derecognized

The residual value, the useful life and the methods of depreciation are reviewed at the end of each financial year and adjusted retrospectively, if appropriate.

Constructions in progress for production, rent, lease, administrative or for purposes not yet determined is registered at historical cost, less impairment. The impairment of these assets starts when the assets are ready to be used.

Plant and machinery is registered in the financial position statement at their historic value adjusted to the effect of byperinflation until 31 December 2003, eccording to IAS 29 Financial Reporting in Hyperinflationary Economies decreased by the subsequently accumulated depreciation and other impairment losses, if any



#### TERAPLAST SA

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(ell amounts are expressed in Romanian Lei ("ROM"), unless othorwise stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Depreciation is registered so as to decrease the cost of the asset to its residual value other than the land and investments in progress, along their estimated useful life, using the straight line basis. The estimated useful lives, the residual values and the depreciation method are reviewed at the end of each year, having as effect changes in future accounting estimates.

Assets held in finance lease are depreciated over the useful life, similarly to assets held or, if the lease period is shorter, during the respective lease contract.

Maintenance and repairs of tangible assets are included as expenses when they occur and significant improvements to tengible assets which increase their value or useful life or which sightfloantly increase their capacity to generate economic benefits, are capitalized.

The following useful lives are used for the computation of depreciation:

Buildings	20 ~ 50
Plant and equipment	3-15
Vehiclas under finance lease	5 − ₿
Installations and furniture	3 – 10

#### 2,5.13. Investment properties

investment properties are measured initially at cost, including transaction costs. Subsequent to initial racognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in profit or loss in the period in which they arise, including the corresponding tax effect. Fair values are determined based on an annual evaluation performed by an accredited external independent valuator applying a valuation model recommended by the International Valuation Standards Committee.

Investment properties are derecognized either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use,

#### 2,5.14. Intangible assets

Intangible essets purchased separately are reported at cost minus accumulated amortization/impairment losses. Amortization is computed through the straight line besis over the useful life. The estimated useful lives, the residual values and the amortization method are reviewed at the end of each year, having as effect changes in future accounting estimates.

The following useful lives are used for the computation of amortization:

			Years
Licenses Brand Client lists			1 – 5 20 20

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Let ("RON"), unless otherwise state(i)

#### 9UMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.5.15. Impairment of tangible and intangible assets.

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If there is such an indication, the recoverable amount of the asset is estimated to determine the size of the impairment loss. When it is impossible to assess the recoverable amount of an individual asset, the Group assesses the recoverable amount of the cash generating unit which the asset belongs to. Where a consistent distribution basis can be identified, the Group assets are also although to other separate deshigenerating units or to the smallest group of cash generating units for which a consistent allocation basis can be identified.

Intangible assets having indefinite useful lives and intengible assets which are not yet available to be used are tested for impairment annually and whenever there is an indication that it is possible for the asset to be impaired.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. When measuring the value in use, the future estimated cash flows are settled at the current value using a discount rate prior to taxetion which reflects current market assassments of the temporary value of money and the specific risks of the asset, for which future cash flows have not been adjusted.

If the recoverable value of an asset (or of a cash generating unit) is estimated as being lower than its carrying amount for the asset (of the cash generating unit) is reduced to the recoverable amount. An impairment loss is recognized immediately in profit and loss, except for revalued assets for which there is a revaluation that can be decreased with the impairment loss.

If an Impairment loss is subsequently reversed, the carrying amount of the asset (of the cash generating unit) is increased to the reviewed estimation of its recoverable value, but so as the reviewed carrying amount does not exceed the carrying amount which would have been determined had any impairment loss not been recognized for the respective asset (cash generating unit) in prior years. A reversal of an impairment loss is recognized immediately in profit and loss.

A revaluation surplus is recognized as an item of comprehensive income and credited to the asset's revaluation reserves, except for the cases in which a decrease in value was previously recognized in profit and loss for a revalued asset, case in which the surplus can be recognized in profit and loss within the limit of this prior decrease.

#### 2,5.16. Inventories

The inventories are registered at the rowest value between cost and fire realizable value. The nest realizable value is the selling price estimated for the inventories minus all estimated costs for completion and the costs related to the sale. Costs, including a portion related to fixed and variable indirect costs are allocated to inventories help through the method most appropriate for the respective class of inventories. Finished products, semi-finished goods and production in progress are measured at actual cost. For the following classes of inventories, the average weighted cost method is used: the raw material for pipes / piping, merchandise, inventory items / small tools, packaging materials, consumables.

#### 2.5.17. Share capital

Common shares are classified in equities.

At the repurchase of the Group shares the paid amount will decrease equity belonging to the holders of the company's equity, through retained earnings, until they are canceled or reissued. When these shares are subsequently reissued, the received amount (net of transaction costs and of income tax effects) is recognized in equity belonging to the holders of the Group's equity.

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.5.18. Dividends

Dividends related to ordinary shares are recognized as flacility to the shareholders in the consolidated financial statements in the period in which they are approved by the Group shareholders.

#### 2.5.19. Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required from the Group to settle the obligation and a reliable estimate can be made of the amount of the respective obligation.

The amount recognized as a provision is the best estimate of the emount necessary to settle the current obligation as of the balance sheet date, considering the risks and uncertainties related to the obligation. If a provision is measured using the estimated cash flows necessary for setting the present obligation, the carrying amount is the present value of the respective cash flows.

#### 2,5,29. Segment reporting

Segment reporting is done consistently with the internal reporting to the chief operating decision maker. The chief operating decision maker, which answers for allocating resources and assessing the performance of activity segments, was identified as being the Board of Directors, which is making the strategic decisions.

#### 2.5.21. Financial assets and tiabilities

The Group's financial assets include cash and cash equivalents, trade receivables and long-term investments. Financial liabilities include finance lease liabilities, interest bearing bank loans, averdrafts and trade and other payables. For each item, the accounting policies on recognition and measurement are presented in this note.

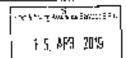
#### Loans and receivables

This category is the most relevant for the Group. Loans and receivables are non-derivetive financial assets with fixed or identifiable payments and which are not quoted on an active market. After initial recognizion, these financial assets are subsequently recognized at depreciated cost, using the effective interest rate method, minus the impairment. The depreciated cost is computed by taking anto account any reduction or purchase premium and any commissions and costs that are an integrant part of the effective interest rate. The impact of the depreciated cost method due to the effective interest rate is included in profit and loss under financial revenues white changes due to FV are recognized in profit and loss under costs to fund loans and the cost of goods sold or under other operating expenses.

#### Borrowings and liabilities

Loans are initially recognized at fair value minus the costs for the respective operation. Subsequently, they are registered at amortized cost. Any difference between the initial value and the reimbursement value is recognized in profit and loss for the period of the loans, using the effective interest rate method.

Financial instruments are classified as liabilities or equity according to the nature of the contractual arrangement. Interest, dividencis, gains and losses related to a financial instrument classified as liability are reported as expense or revenue. Distributions to the holders of financial instruments classified as equity are registered directly in equity. Financial instruments are offset when the Group has a legal applicable right to offset them and it intends to offset them either on a nat basis or to realize the asset and settle the liability at the same time.



# TERAPLAST 9A NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the financial year ended 31 December 2018 (all amounts are expressed in Romanian Lei CPCN), unless otherwise stated:

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued).

The classification of the investments depends on their nature and purpose and it is determined as of the initial recognition,

#### hopairment of financial assets.

Sinancial assets are measured for impairment at each reporting date. For trade receivables, a simplified approach is adopted in which impairment losses are recognized at a value equal to that of the expected osses from receivables during their useful life. If there are losn insurances or guarantees for the payable balances, the computation of expected losses from receivables is based on the probability of default related to the ensurer / guarantee for the insured / guaranteed portion of the payable balance, while the amount remaining not occurred will have the counterparty's propability of default.

Equity instruments can be classified irrevocably as being measured at fair value through other comprehensive income if there are not held for sale.

IFRS 9 allows an examption in case of those interests held in subsidiaries, associates and joint ventures which are accounted for according to IFRS 10 Consolidated shartdial statements, IAS 27 Separate financial statements or IAS 28 Investments in associates and joint ventures. Teraplical applies this exemption and continues to measure the interests held in subsidiaries and associates at cost minus any impairment losses.

The provisions of FRS 9 concerning the recognision and measurement of financial assets were applied retrospectively without restating the values of the comparative pariod, which continue to be reported according to the accounting standard applicable previously to financial instruments, IAS 39. The financial assets recognition and measurement differences between IFRS 9 and IAS 39 are disclosed in Note 38.

#### Derecognition of assets and flabilities

The Group derecognizes financial assets only when the contractual rights over the cash flows related to the assets expire or it transfers to another entity the financial asset and, substantially, all risks and cenefits related to the asset.

The Group caracognizes financial liabilities only if the Group's liabilities have been paid, canceled or they have expired.

#### 2.5.22 Fair value measurement

An entity measures financial Instrumenta and non-financial assets, such as investment property, at fair value at each palance sheet date. Also, the fair values of financial instruments measured at amortized cost are presented in Note 29 ().

Fair value is the price that would be received to sall an asset or peld to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the esset of liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants set in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

for the financial year ended 31 December 2018

(all amounts are expressed in Frontanian Lei ("RON"), unless otherwise stated)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

An entity uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of /s:avant observable inputs and minimizing the use of unobservable inputs.

All assets and kabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Eavet 2 Valuation techniques for which the lowest level input 9:at is significant to the fair value measurement is directly or indirectly observable;
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value
  measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the nierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

External valuators are involved for valuation of significant assets, such as investment property and available for sale financial assets. Involvement of external valuators is decided upon annually by the management Selection criteria include market knowledge, reputation, independence and professional standards, if they are specified.

At each reporting date, Group's management analyses the movements in the values of assets and fiabilities which are required to be re-measured or re-assessed as per the Group's accounting policies.

Group's management, in conjunction with the entity's external valuators, also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of the notes and fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the lavet of the fair value hierarchy as explained above.

#### 2.5.23 Use of estimates

The preparation of the consolidated financial statements requires the performance of estimates and judgments by the imanagement, which affects the reported amounts of assets and liabilities and the presentation of potential assets and liabilities at the balance sheet date, as well as the reported amounts of revenues and expenses during the reporting period.

Actual results may be different from these estimates. The estimates and judgments on which these are based are reviewed permanently. The reviews of the accounting estimates are recognized during the period in which the est-mate is reviewed, if this review affects only the respective period or during the review period and during future periods, if the review affects both the current period and the future periods.

(all amounts the expressed to Romanian Lei ("ROM"), unless otherwise stated).

### 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS.

### 3.1. Judgments

In the process of applying the Group accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

### Investment properties

The Group has certain assets which management has decided to reclassify as investment properties, as follows:

- The Group holds a piece of land and a building (previously used for the head office), located in Romana Street, Bistrita. In January 2012, the management decided that the final purpose of the land was to be held in order to obtain an increase in its value and to be subsequently materialized through sale. As a result, the land was classified in January 2012 as an investment property:
- In December 2012, the assets previously transferred to Teracota Bistrita SRL were reversed. The
  management decided that the final purpose of the land located in Bistrita, str. Orumul Cetelli was
  to be hold in order to obtain an increase in its value and to be subsequently materialized through
  sale. As a result, the land was classified in December 2012 as an investment property, being valued
  at fair value as of that date:
- The Group holds land and buildings (previously used as regional warehouses) in Constants. In 2013, the management decided that the final purpose of the land was to be held in order to obtain on increase in its value and to be subsequently materialized through sale. As a result, the land and buildings were classified in 2013 as investment properties, when they were measured at feir value.

### Acquisition of Dapaco shareholding

As at 30 June 2017, Teraplast conducted the transaction for the acquisition of 50% of Depace SRL. Subsequently, in 2017, the Company signed agreements for the acquirement of an additional 17% shareholding in Depace.

As at 31 December 2017, following the analysis performed by the Group management, Depeco was accounted for as an affiliate under the equity method, because the Group did not hold control over the company as of that date. In 2017, the Group did not have a voting majority in the company strategic docusions.

The transaction was finalized after its approval by the Teraplast SA General Shareholders Meeting and receiving the approval from the Romanian Competition Council. Therefore, TerePlast took control of Depaco in January 2018, after obtaining the feverable approval of the Competition Council and registering the additions; 17% investment with the Trade Register.

Also in 2017, Totaplast has concluded a sale-purchase promise with the minority shareholdars of Depace for the rest of their investment up to 99% of the company. According to the contract terms, the transaction will be carried out within 4 years at most, for a price contrated with Depace's results in the following years but not less than a determined amount. As of 31 December 2017, this option was not reflected in the Company's balance sheet, because its exercising was also conditioned by the approvability the Competition Council for sale control. After obtaining the sole control over Depace SRL, the Company recognized, under the "Long-term liabilities" position the fair value of the purchase price agreed with the promissory-sellers Considering that the control over the decisions of Depace company is exercised by the Group, the sale-purchase transaction will be carried out for a minimum agreed price and the parties undertook to purchase and, respectively, sell the additional 82% package, the Group consolidates Depace SRL if it holds the major 93% package.

### TERAPLAST SA

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Let ("ROM"), unless otherwise siziad)

### 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (continued)

The fall value of Decado SRL at the date of purchase was of RON 70,556,559, determined following the preparation of a revaluation report by an external appraiser. The consideration for holding 99% was computed in relation to this fair value, resulting a goodwill of RON 35,230,839.

More details on this transaction are included in Note 15 and 38.

### Acquisition of Politub

Teraptast SA acquired the remaining 50% shareholding in Politub SA from the French partner New Scottub, in October 2017, for the amount of RON 11,432,250. The Group acquired this shareholding and integrated the activity of the Polyethylene Division, in order to be able to provide to its clients an integrated system for water and sewerage.

The fair value of Politub as at the acquisition date was RON 24,955,026, as determined following a revaluation report issued by an external valuator. The equivalent value of the initial 50% shareholding was computed by reference to this fair value, resulting in an amount RON 12,477,513, which was at the basis of the recognition of the gain related to the initial 50% shareholding.

### 3.2. Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncorainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the essemptions when they occur.

### Revaluation of property, plant and equipment and investment properties

The Group carries its investment properties at fall value, with changes in fair value being recognized in the statement of profit or siss. In addition, it measures (and and buildings at revalued amounts with changes in fair value being recognized in other comprehensive income. The Group engaged independent valuation specialists to assess fair value as at 31 December 2035 for tand and buildings and for investment properties, tals action was performed on an annual basis, including as at 31 December 2018. Investment properties (land and buildings) were valued by reference to market-based information, using comparable prices adjusted for specific market factors such as nature, location and condition of the property.

Investment properties (land and buildings) were revalued as at 31 December 2016 by an external valuator, an ANEVAR member. The valuation methods used were the market comparison for land and the net replacement cost impacted by the application of the income-based method and the market comparisons

### impairment of intangible and tangible assets

To determine whether the impairment related to an intengible or tangible asset must be recognized, significant judgment is needed. To take this decision, for each cash generating unit (CGU), the Group compares the carrying amount of these intangible or tangible assets, to the higher of the CGU fair value less costs to sell and its value in use, which will be generated by the intangible and tangible assets of the cash generating units over the remaining useful life. The recoverable amount used by the Group for each cash generating unit for impairment measuring our poses was represented by its value in use.

let accounts are expressed in Romenian Let ("RON"), unless etherwise stated)

### 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (continued)

In the current economic environment, the Group analyzed the internal and external sources of information and reached the conclusion that there are no indications concerning the impairment of assets, except for the cash generating units below. The Group considers the relationship between its market depitalization and its book value, among other factors, when reviewing for indicators of impairment. As a result, the Group decided not to carry an impairment analysis for the recoverable amount of tangible essets, under IAS 36 Therefore, an allowance for asset impairment proved not to be necessary.

The impairment testing performed by the Group is based on the determination of the value in tise considering the present value of the cash flow. The cash flows have been determined based on the budget for 2019 and on the forecasts for the following four years. The terminal value was determined based on the cash flows forecasted for 2023, using a 2.5% growth rate

The cean generating units identified are.

- The cash generating unit Installations and Arrangements;
- The cash generating unit Granules;
- The cash generating unit PVC Joinery Profiles.

The discount rate applied for each flow projections was determined at the level of each cash generating unit, ranging from 9.54% to 12.34% (2017; between 9.02% and 11.02%), representing the Group best estimate concarning the standard applicable to the concerned activity. The discount rates represent the durrent market assessment of the risks specific to each cash generating unit, taking into consideration the sime value of money and individual risks of the easets. The discount rate computation is based on the specific circumstances of the Group and its operating segments and is derived from its weighted average cost of capital,

The Group has considered both the information available in prior years, the production capacity for each cash generating unit, the consolidation of client relationships and the external market potential.

The nonsidered average growth rates of the Group have been used as follows:

- For the bash generating unit installations and arrangements, management estimates a temover increase, due to the extension of the distribution network, and, in the following four years, the annual growth rate will be on average 5.42%;
- For the cash generating unit Granules, management has estimated an annual avorage growth for the following five years of 9.87% by increasing competitiveness as a result of developing new networks and increasing the presence on the neighboring markets.
- For the cash generating unit PVC Joinery Profiles, the average growth rate for the turnover over the projection period is estimated to be 4.63%, following the implementation of new co-extrusion technologies for profiles, which increases our competitiveness, and also, the divientory policy revision.

### Business combinations

As a result of the business combination, the Group recognized goodwill and Intangibles resulted following the exercise to determine the fair value for all sesets, liabilities and confingent liabilities purchased at the acquisition data. One of the most important assessment exercises is the determination of the fair value for the purchased items - see details in Note 15,

### impairment of goodwill

In order to determine the necessity of recognizing an impairment loss related to the goodwift recognized in the consolidated financial statements as a result of the acquisition of Depaco SRL, the Group performs annually an imperment test which requires significant judgment.

Therefore, the Company decided to estimate the recoverable value of the cash generating unit Depace. SRL, according to tAS 36. As a result of the exercise carried out, it resulted that it is not necessary to record a provision for impa/ment.

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for the financial year ended 31 December 2018

(all smoullts are expressed in Romanian Lei ("RON"), unless othervise stated)

### 3. SIGNIFICANT ACCOUNTING JUDGMENT'S, ESTIMATES AND ASSUMPTIONS (continued)

Estimating the recoverable value as of 31 December 2018 was based on determining the fair value by estimating the present value of the future cash flows generated by Depago SRL. The main assumptions used to determine the value in use were the average growth rates and the discount rate.

Cash flows were determined based on the budget for 2019 and the forecast for the following 5 years, which had an average EBITDA increese of 2.5%, an average increase of future investments in non-current assets of 0.5% and, respectively, a net working capital increase of 12.5% in 2019 followed by an increase directly proportions, to the EBITEA increase of 2.5% during the remaining period.

The terminal value was set based on the cash flows forecast for 2024, using a perpetuity increase rate of 2.5%.

The discount rate used was of 10.52%, rate corresponding to the degree of risk and capital structure of the subsidiary. This represents the current market evaluation of the risks specific to the subsidiary, taking into account the time value of money and the individual asset risks. The computation of the discount rate is based on the specific circumstances of the subsidiaries and it results from its weighted average cost of capita:.

Any changes occurred in the economic conditions may influence can influence the estimates used for determining the value in use, so that the actuel results may differ in the end. Concerning the estimation of the impairment loss of goodwill, management considers that the model is most likely sensitive to:

- the weighted average cost of capital;
- the assumptions concerning the terminal increase;
- the EBNICA margin.

The EGITDA margin reflects the management estimetes concerning the operating profitability of the cash generating unit, in time with the historical levels and the market evolution (its level is not disclosed due to the strategic nature of this information). If the increase level of the ESITCA margin would drop by 0.57%, the recoverable value of the cash generating unit would reach the profitability threshold.

Also, the profitability threshold would be reached if the weighted average cost of capital would increase by 0.5% or if the terminal Increase would decrease by 0.52%.

### 4. REVENUE AND OPERATING SEGMENTS

An analysis of the Group revenues is detailed below:

	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Sales from own production	 684,720,115	384.186.206
Revenues from sale of commodities	126,426,583	42.165,328
Revenues from other activities	3,459,729	1,245,812
Commercial discounts awarded	(10,094,230)	(5,327,278)
Total	804,512,197	422,270,970

(all enloyats are expressed in Romanian Let ("RON"), values otherwise stated)

### 4. REVENUE AND OPERATING SEGMENTS (continued)

### Geographical analysis

	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Sates on the internet market (Romanta)	644 352,774	319,208,210
Sales on the external market	16J,159,4 <u>23</u>	103 063,669
Total	804,512,197	422,270,070

The information on the operational policy as reported to the management form the perspective of resource allocation and segment performance analysis is classified according to the type of products delivered. The reporting segments of the Group have been determined according to:

- The nature of the products and services;
- The nature of the production processes.
- The type or category of clients for products and services;
- Methods used for distributing the products or providing the services.

### for the financial year ended 31 December 2018 (all amounts are expressed in Romanian Let ("MON"), urless otherwise states); NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS TERAPLAST SA

# 4. REVENUES AND OPERATING SEGMENTS (continued)

The reporting segments of the Group are aggregated according to the main types of activities and are presented below:

Total	422,270,070 3,764,366 426,034,436	(302,347,553) [40,348,001]	(41,256,636)	(401,806,863) 24,227,453 42,112,245	462,415,399, 248,913,445 202,848,740 653,215	227,671,661 80,867,893 146,704,569
Non- allocated amounts		1 1	. 1	(1.452,401) (1,452,401) (1,452,401)	61.168.037 653.215	<b>58.027.93</b> 4 50.378.606 7,640,325
Heat insulated Johneny	22,962,138 12,571 22,974,709	(10,345,942) (4,907,316)	(3.941,684)	(22.257,200) 717,510 779,787	18,569,118 9,455,141 10,213,975	4,234,790 685,642 3,549,148
Graziulea	53,994,501 492,933 54,175,670	(41,394,946) (3,143,423)	(4,244,884)	(48,097,889) 5,177,737 6,484,729	37,479,909 18,741,510 20,738,389	20,714,711 3.089,408 17,625,363
Jalnery	57,395,459 119,261 56,250,663	(40,034,691) (2,804,383)	(a,734,620)	(55,217,990) 32,773 4,630,078	67,898,370 37,896,531 29,908,839	30,197,323 8,316,401 21,080,923
Plant and improvements	115,570,235 773,918 120,533,878	(76,346,217) (19,687,358)	(9,830,446)	(118,209,540) 2,264,338 11,464,438	152,642,936 72,828,545 79,813,362	80,441,972 14,469,318 45,972,654
Metal tiles – not consulidated in 2017			,			
Heat Instituted panels and metallic structures	172,344,707 2,985,693 173,699,516	(131,195,758) (9,705,524)	(13, <b>445,</b> 001)	(157,UB4.472) 18,035,094 18,753,233	112,913,816 50,739,661 62,714,135	54,054,873 4,027,719 50,027,159
. 7102	Turnover Other operating income Operating income, total	New merchandise morthandise Employee benefits expenses Amortization and adjustments for the impairment of experts and continuous	Other expenses Total expenses related to seles, indirect and		Astebs Total assets, out of which: Non-current assets Current assets Assets held for sale	lities, out of which: It liabilities Dikies

EBITDA = operating result + amortization and the adjustments for the impairment of non-current assets and provisions -- Revenue from subsidies

(\*). The amounts disclossed are not of the inter-segment bareactions elimination

Engish translation is for information purposes only. Rumanian languaga text is the official less for submission.

Market Service

Secretary Sections

15, 513, 2015

for the financial year ended 31 December 2018 (at amounts are expressed in Romanian Lei ('ROW'), whose otherwise stated) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS TERAPLAST SA

# 4. REVENUES AND OPERATING SEGMENTS (continued)

2018	Heat insulated panels and motallic structures	Metal files – not consolidated in 2017	Plant and improvements	Joinery	Granules	Heat instalated joinery	Nor- allocated amounts	Total
Total revenue (*) Other operating Income Gegenne from substities	264.892,982 827,620 445.858	220,999,584 330,306 304,734	478,537,733 287,095	55,970,409 283,442	63,091,541 73,602	28,919,946		804,512,197 1,821,874 750,592
Operating Income, total	262,820,602	22,	173.624.829	56,263,851	63,185,143	28,929,759	-	806,534,071
Raw matenals, consumables used and matchandise Employee benefits expenses	(205,045,308) (11,715,002)	(169,487,851) (17,256,948)	(123,250.712) (23.067,877)	(34,141,646) (0,475,778)	(46,130,720) (3,542,754)	(14,554,232) (5,907,980)	•	(595,750,458) (85,406,368)
Amortization and adjustments for the impairment of assets and provisions	(5,124,6933)	(8,543,390)	(12,171,888)	(4,754,750)	(4,512,599)	(746,257)	•	(30,853,518)
Agustments for the impairment of current easets Other expenses	((51.834) (18.042,052)	(778,687) (18,869,31)	(289,473)	(211,007) (11,948,741)	3,824,170	(109,702) (5.119,020)		(1,546,803) (75,016,673)
Total expenses related to sales, indirect and administrative expenses Operating result	Z41,075,961   Z1,740,541  Z6,419,448	(212,975,186) 8,354,704 14,593,359	(176,136,330) (2,311,500) 9,860,389	(57,531,822) (1,268,071) 3,486,679	(57,410,213) \$754,930 7,267,499	(26,428,230) 2,501,626 3,247,782		(771,681,838) 34,772,232 64,875,156
Assatis  Total assets, out of which: Non-current assets Current assets Assets classified as held for sale	444,768,996 53,523,261 91,142,745	189, 137, 728 90, 815, 1958 89, 372, 058	169, <b>p45</b> ,528 72,876,186 98,637,342	67,744,895 34,189,641 33,545,244	38,715,504 15,155,042 23,590,659	22 646 883 10,790.060 11,846,923	10,189,949 8,324,355 1,863,560	642,246,468 294,296,137 345,084,271 1,865,560
Lisbilities Total lisbilities, out of which: Non-current Babilities Cament Babilities	86,637,732 18,111,996 77,925,734	162,835,756 92,766,044 70,069,712	109,949,339 11,375,400 77,735,572	31,174,500 8,460,560 22,813,820	19,389,230 2,581,214 16,508,015	5,581,413 602,874 4,978,439		404,130,663 133,798,312 270,332,281

EBLIDA = operating result + amortization and the adjustments for the impairment of non-current assets and provisions - Revenue from subsidies

no income straight dischased are net of the inter-segment if a reaction's elimination

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### 6. SUNDRY INCOME.

### Financial income / costs

	Year ended 31 December 2018	Year ended 31 December 2017
	RON	RON
Loss from foreign exchange differences, net Other financial Income Interest revenues Dividend revenues Other financial expenses Financial discounts granted	(626,834) 73,571 935 75,200 (495,605) (61,868)	(1,094,680) 25,646 1,581 81,045
Interest expense Net financial loss	(7,578,252) (8,812,853)	(2,561,767) (3, <b>538,275)</b>

### Other operating income

	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Compensations, fines and penalties	364,854	146,349
Other revenues	705,427	3,164,626
Subsidies income	750,592	459,391
Total	1,821,873	<b>3,764,36</b> 6

in 2017, the line "Other revenues" includes the gain related to the Politub acquisition: gain from the valuation of the initial investment amounting to RON 1,460,841 and the negative goodwill amounting to RON 1,045,263.

### 8. RAW MATERIALS, CONSUMABLES USED AND COMMODITIES

	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Raw material expenses	462,124.546	257,553,283
Consumable expenses	24,990,443	15,570,250
Commodity expenses	114,549,848	39,505,799
Consumed packaging	3,711,235	714,728
Total	605,376,072	313,344,050

The increase of expenses by ROM 292 million has as main causes; the 100% consolidation of Depaco SRL (RON 186 million), the integration of the Politub business line within Teraplast SA starting 1 October 2017, the development of the business in Serbia (RON 61 million).

### 7. OTHER GAINS AND LOSSES

	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Revanues from the disposal of the tangible and intangible assets Expenses with the disposal of tangible and intangible assets Gain from revaluation of tangible assets	2,048,116 (2,032,885)	495,130 (402,763)
Net loss from the disposal / revaluation of tangible and intangible assets	15,131	82,367
Gain from the fair value measurement of investment properties. Loss on fair value measurement of investment properties.	(245,562)	336
Net gain / (loss) from valuation of investment properties at fair value	(245,552)	

### 8. EXPENSES WITH PROVISIONS, IMPAIRMENT ADJUSTMENTS AND AMORTIZATION

	Year ended 31 December 2018	Year ended 31 December 2017
	RON	RON
Expenses with non-current essets impairment	(1,294,955)	(1,319,067)
Revenues from reversal of non-current assets impairment	434,199	439,906
Amortization and depreciation expenses	(29,739,460)	(18,221,194)
Net adjustments for non-current assets impairment	(30,800,206)	(19,100,365)
inventory Impairment expenses	(4,815,438)	(4,283, <del>6</del> 33)
Revenues from inventory impairment reversal	4,325.063	2,321,429
Net adjustments for inventory impairment	(490,375)	(1,962,204)
Expenses with current assets impairment	(3.493,008)	(1,433,685)
Revenues from current assets impairment reversal	3,082,933	3,015,60
Current receivables onergod to expenses	(640,353)	(1.101.503)
Net adjustments for current assets impairment	(1,050,428)	480,613
Provisions expenses	(E40 000)	2168 1445
Revenues from provisions reversal / cancaliation	(512,009)	(128,165)
Net adjustments for provisions	303,229	2,739,616
	(208,780)	<u>2,614,</u> 461

(all amounts are expressed in Romanian Let ("RON"), unless otherwise stated)

### 9. EMPLOYEE BENEFIT EXPENSES

	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Wages	\$2,828,218	31,261,109
Contributions to the public social security fund	2,370,201	7,337,821
Meal tickets	3,209,931	1,749,071
Total	<b>68,406,348</b>	40,348,001

### 10. OTHER EXPENSES

	Year ended 31 December 2018	Year ended 31 December 2017
	RON	RON
Transport costs Expenses with utilities and green certificates Expenses with third party services Expenses with companisations, fines and penalties Entertainment, promotion and advertising expenses Other general expenses Expenses with other taxes and duties Repair expenses Travelling expenses Rent expenses	29.453.184 9,436.746 13.867,324 80,693 5,155,895 2,698,494 2,107,177 3,083,141 3,430,365 3,824,486 752,756	13.686,868 6,706,392 9,401.977 62.367 2,415,770 1,978,286 1,171,398 1,623,646 1.032,822 691,475 666,723
Meil and telecommunication expenses Insurance premium expenses	1.825,322	912,582
Sponsorship expenses	1,267,090	1,016,228
Total	75,010,673	41,256,634

The increase of expenses by RON 34 million has as main causes; the 100% consolidation of Depaco SRL (RON 19 million), the integration of the Politub business line into Teraptast SA starting 1 October 2017, the development of the business in Serbia (RON 3 million). In addition to these, the increase of these expenses is also owed to the Group management's decision to intensify, for development purposes, the promotion and marketing activities, the increase of the expenses related to insurances, especially concerning trade receivables, as well as the significant increase of power and green certificate tariffs.

(98 sinounts are expressed in Rodispian Lei ("RON"), unless otherwise stated)

### 11. INCOME TAX

The total expense for the year may be reconciled with the accounting profit as follows:

	Period ended 31 December 2018	Period ended 31 December 2017
	RON	RON
Profit before tax	26,159,379	20,011,711
Income tax calculated at 16% (2017, 18%)	4,185,501	3,201,874
Items assimilated to income	259,696	338,307
Deductions	(3,042,199)	(2,567,027)
Not taxable income	(3.168,218)	(3,301,901)
Non-deductible expenses	6,536,393	5,915,866
Sponsorskip (tax credit)	(1,249,490)	<u>(748,737)</u>
Total income tax at the effective rate 13.5% (2017:14%)	3,520,673	2,838,382
Current income tax recognized in the profit and loss account - expanse	4,198,150	3,155,658
Deferred income tax – revenue	<u>(877.477)</u>	(317,276)
Yotal income tax - expense	3,520,673	2,838,382

The tax rate applied for the reconcilietion mentioned above related to 2018 and 2017 is 18% and to payable by Romanian legal shiffies. According to the Romanian tex legislation, the tax loss may be carried forward for seven years for the tax losses recorded after 1 January 2009, starting with the year when they occurred.

TeraSteal Serbia recorded flacel loss during the first year of activity. The (existion rate in Serbia is 10% and the fiscal ross may be carried forward for five years.

### The components of the net deferred tax liabilities.

2017	Opening balance RON	Recorded in the income statement RON	Closing balance RON
Tangible and intangible assets and investment properties	(4,298,836)	99.444	(4,199 682)
Inventories	-	-	-
Investments in subsidiaries	378,821	23,103	399.924
Employee benefit (rabilities	117,357	2.088	119,446
Trade and aimilar payables	276,760	196,07:	472,831
Net liabilifies with deferred tax recognized	(3,627,868)	320,406	(3,207,462)

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Loi ("RQM"), unless otherwise stated)

### 11. INCOME TAX (continued)

2018	Opening balance	Recorded in the Income statement	Registered in other comprehensive income	The acquisition of Depaco	Clo≴ing balance
Tangible and intengible assets and investment properties Fiscal loss Investments in aubsidiaries Employee benefit tiabilities Trade and similar payables	(4,199,682) 398,924 119,445 472,631	109,824 795,806 (392,600) 57,831 108,415	136,968 - - - -	(8.452,576) - - - - -	(10,423,659) 795,806 15,936 177,288 57 <u>8,946</u>
Not liabilities with deferred t∌x recognized	(3,207,462)	677,477	136,968	(6,482,576)	( <u>8,856,594</u> )

The decrease of deferred tax under the "Investments in subsidiaries" item is due to the changes in the Company's investments held as a result of the purchase of 49.95% more of Politub, the investment as of the end of 2017 and 2018 being of 99.99% (2016: 50%).

The decrease of deferred tax under the "Flecal loss" item represents the deferred tax for the fiscal loss registered in the Teraplast SA subsidiery amounting to RON 4,940,007.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the financial year ended 31 December 2018 (all amounts are expressed in Romanian Lei ("RON"), pulsas officerore stelled. TERAPLAST SA

## 12. PROPERTY, PLANT AND EQUIPMENT

Total RON	283,548,186 71,759,(02	16.606,492 2,855,664 - (692,478)	144,534 (4,414,742) 330,344,600	330,344,600 59,670,018	28,790,419 1,437,450 [10,684)	1,984,244) 1,221,625	(856,051) 155,328 (17,449,869) 371,160,508
Tangible assots in progress RON	4,089,305	2,855,884	(308,000)	5,342,961 20,360,758	24,908 1,437,450 (11,309,736)		14,393,983
installations and furniture RON	1,492,854	35,473 72,546	(44,135)	1,684,258	424407		(210,3 <u>97)</u> 2,677,836
Plant and equipment and vehicles	184,640,358 17,807,621	10,270,811	219,086,237	218,688,237 28,344,831	16,175,206 - 0.419,807	45.034 1.034	14 634,417 242,216,342
Stalfdings ROM	61,838,472 23,254.245	5,205,210 5,505,670 (535,514)	(2.362.90t) 94.670.579	91,870,178 7,558,282	8,069,785 1,751,83?	(826,853) 622,201	(333,862) (85,328 (2,555,094) 98,640,028
Land	1,095,000	1,095,000	144 534	(2,550,965 2,337,508	2,096,125	(1.137,491) 598,425	(922,180)
	COST Balance as at 1 January 2017 Increases:	Out of which: Iscreases from the acquistion of Politub Iscreases true the internal production of non-current assets Transfers in From non-current assets in progress	Transports to non-custern assets their he said impact on reserves increases / (decrosses) from value adjustments vist impact on reserves. Disposais and other decreases. Balance as at 31 December 2017.	Balance as at 1 Jenuary 2018 Invasos:	Cut of which: Increases from the application of Depace Group Increases from the internal production of non-cuttent assets: Transfers in uton non-current assets in progress		Decresse from volvetion prior to the classification as averate held for sale, with impact on reserves increases / (decreases / (decreases) from value adjustments with impact on reserves Disposals and other decreases Balance as at \$1 December 2048

The transfer of the second sec Barton Services and Services 15, AFR, 2005

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the financial year ended 31 December 2018
(84 amounts are expressed in Romanian Let ("ROM"), unless offerings stated) TERAPLAST SA

# PROPERTY, PLANT AND EQUIPMENT (continued)

or sale ective	Dispersion and depressed	
•	Impairment Transfers to non-current assets held for sale active Balence as at 31 December 2017 Balance as at 1 January 2018 Depreciation recorded during the year	
	Disposals and decreases Impairment Transfors from inventory items Balance as at 31 December 2018	

Total RON	129,850,624 17,741,149 (4,002,979) 879,161	144,428,681	27,062,781 (16,436,495) 860,756 49,884	156,965,627 185,915,908 214,194,831
Tangible assets In progress RON	964.683	964,893	639,597	4,378,068 12,889,494
installetions and and furniture RON	995,443 158,931 (41.875)	1,112,499	310,261 (180,158)	1,262,604 571,759 1,415,333
Plant and equipment RON	124,800,786 14,340,091 (1,618,847) 278,145	137,800,175	22,256,684 (13,750,561) 474,412 49,884	146,820,594 81,286,062 96,395,748
Buildings	4,054,395 3,241,786 (2,342,257) (363,877) (39,263)	4,550,778	4,495,501 (1,515,779) (153,253)	7,377,247 87,419,401 90,662,782
Land	346	346	(A)	12,560,619 13,831,527

Try bore 4.6%.

(All amounts are expressed in Romanian Let L'RON'), unless otherwise stated)

### PROPERTY, PLANT AND EQUIPMENT (continued)

The tangible assets purchased through lesses include vehicles and aquipment, as follows:

	31 December 2018 RON	2017
Net value – vehicles	1,891,654	1,596,683
Net value – equipment	436,995	1,935,867
Total	2,328,649	3,532,6 <b>7</b> 0

As at 31 December 2018, the Group had pledged in fevor of financial institutions non-current assets and investment properties with a net carrying amount RON 93,640,578 (31 December 2017; RON 85,989,237).

The land and buildings were revalued as at 31 December 2016. The Group management decided they represented a single class of assets for fair value revaluation purposes unday IFRS 13. This analysis took into consideration the characteristics and risks associated to the revalued proporties.

As at 31 December 2017 and 2018, the management analyzed, with the assistance of an authorizer valuation, whether a new revaluation of land and buildings was necessary. Because the differences between the fair value and the carrying amount would be insignificant, the management decided not to perform a new revaluation of the Group land and buildings.

In 2017, the Group signed a promise to self-certain assets held in Galati (land and buildings) with a net carrying amount RON 653,245. According to IFRS 5, these assets were reclassified as at 31 December 2017 from tangible assets into assets held for sale and were valued at the classification date at the lower of the net carrying amount and the fair value minus the cost to sell.

In 2018, the Group concluded a sale promise for assets held in Otopeni (land and buildings) having a not book value of RON 1,865,660. According to IFRS 6, these assets were reclassified as of 31 December 2018 from tangible assets into assets held for sale and they were measured at reclassification date at the lowest between the net book value and the fair value less the costs generated by the sale.

The impairment adjustments set in 2018 related to assets not used. As at 31 December 2018, the Group had specific recorded impairment adjustments for tangible assets in an amount RON 2,312,454 (2017) RON 3,093,888).

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(ail amounts are expressed in Romanian Lei ("RON"), unless officewise stated)

### 13. INTANGIBLE ASSETS

	Goodwill	Licenses and other intangible assets	Intangible assets in progress	Total
Cost			·	
Balance as at 1 January 2017		6,030,198	6,618	6,036,816
Increases, out of which:	-	482,832	287,110	769,992
Polituo acquisition	•	2,680	-	2,680
Transfers into / from tangible assets in	_	290,831	(290,631)	
progress Disposals and other decreases	-	(17,542)	(280,033)	(17,542
Balance as at 31 December 2017	·	6,786,169	3,097	6,789,266
Dalatice as at at an payernost 2011		011 041 100		01.001200
Balance as at 1 January 2018		6,786.169	3,097	6,789,266
increases, out of which:	35.230,839	36,585.892	724,058	72,541,010
Depace acquisition, out of which:	35,230,839	36,063,307	· -	71,314,145
- Goodwill	35,230,639		-	35,230,839
- Wetterbest brand	-	27,351,076	-	27,351,078
- Commercial relations	-	7,427,844	-	7,427,844
Transfers into / from tangible assets in		000 400	4000 470	40.004
propress	-	333,163	(322,479)	10,684 (216,139)
Disposals and other decreases	35,230,839	(218,139) 43,489,085	404,897	79,124,821
Salance as at 31 December 2018	30,430,030	45,400,000	404,001	00.000.000
Cumulated amortization				
Balance as et 1 January 2017		4,665,213		4,665,213
Amortization expense		479,245		479,245
Decreases	-	(17,542)	<del>_</del>	(17,542)
Balance as et 31 December 2017	-	5,126,916		6,126,916
Salance as at 1 January 2018		5.126,916		5,126,918
Amortization expanse		2,695.736	•	2,695,736
Depaco acquisition	-	593,772	-	503,772
Impairment		56	-	56
Decreases		(215,608)	<u>-</u>	(215,606)
Balance as at 31 December 2018		8,110,874	<del></del>	B,110,874
N-1-1				
Net carrying amount As at 31 December 2017		1,659,253	3,997	1,662,350
	35,230,839	35,378,211	404,897	71,013,891
As at 31 December 2018	33,230,639	35,375,411	404,031	11,010,031

At the date of purchasing the majority package of Depaco SRL company, according to the valuation report issued by an external appraiser, in the fair value of the Depaco unit, the Wetterbest brand and the client relationships have also been recognized (for further datails, see Note 15).

In the consolidated financial statements as of 35 December 2018, the intangible assets recognized as a result of purchasing Depaco SRL are included in other intangible assets.

(all amounts are expressed in Romenian Lei ("RON"), unless otherwise stated).

### 14. INVESTMENT PROPERTIES

investment properties include the following Items:

- The Group holds a piece of land and a building, located in Romana Street. Bistrita (previously used for the head office). Starting 2012, the final purpose of the land was to be held in order to obtain an Increess in its value and to be subsequently materialized through sale. As a result, the land was classified in January 2012 as an Investment property:
- The piece of land took over from SC Teracota Bistrita SRL (after it pecame bankrupt) located in Bismits, Drumu' Cevalli. Is held in order to obtain an increase in its value and to be subsequently materialized through sers. As a result, the land was classified in December 2012 as an investment property, being valued at fair value as of that date;
- The Group holds land and buildings (previously used as regional warehouses) in Constanta. In January 2013, the management decided that the final purpose of these land and buildings was to be held in order to obtain an increase and value and to be subsequently materialized through sale. As a result, the land and buildings were classified in 2013 as investment properties,

As at 31 December 2018 and 2017, the fair value of investment properties is based on the valuation report. prepared by an independent valuator and the impact of this valuation was charged to the profit and loss account. The valuation methods used are compliant with the International Valuation Standards.

For land, the valuation performed considered the market comparison approach, as follows:

Price per square mater for land range

EUR 15 - 135 / sq. m.

Fair value of buildings resulting from the income approach as follows:

Rent for industrial and commercial premises  Non occupancy rate for logistic and industrial premises  Average rate of return for Category I! Citles	EUR 2.5 - 5.5 /sq m. 10 ~ 15 % 9 – 10 %
Average rate of return for Category IN Cities	9 – 10 % 9.5 – 10,5%

•	Year ended 31 December 2018 RON	Year ended 31 December 2017 RON
Opening balance at 1 January Additions / (disposals) Net variation from valuation of investment properties at fair value (Note ?) Closing balance at 31 Occamber	9,791,56B (1,991,897) (245,662) 8,324,369	9,765,015 36,888 335 9,791,568

in June 2018, the space in Oradea which, as of December 2017, was included in the "Investment property". balance sheet item was reclassified under "Tangible assets" as a result of the fact that the Company decided to recommence the operating activity in this location. As a result, the "investment property" balance shost Item registered a decrease of approximately RON 1,200 thousand.

### TERAPLAST SA

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018.

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 15. SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS.

As at 31 December 2018 and 31 December 2017, the parent holds the following investments:

Subsidiary	Place of set- up and of operations	Main activity	Holding percentage 31 December 2018 (%)	Holding percentage 31 December 2017 (%)
Terasteel SA, Bistrits	Romenia	Heat insulating panel		
Teragiass Bistrita SA	Romania	production Heat insulating joinery	97.95	97.95
·		production	100	10D
Politub SA	Romenia	Potyethylene plaes production	99.99	<b>99.99</b>
Terapiasi Logistic SRL	Romenja	Logistica) services	99	99
Teraplast Hungaria	Hungary	Distributor	100	100
Terasteel DOO Serbia	Serbia	Heat insulating panel		
19199199 DOC 381DA	dema	production	100	190
Depaço SRL	Romania	Metal trie production	99	50
Cortina WTB SRL	Romanis	Metal tile production	51	-

During 2017 and, respectively, 2018, the following changes took place in the Company's investments:

### 1. Depaco SRL

On 1 March 2017. Teraplast has concluded a confract with the shareholders of Depaco SRL to purchase 50% of its capital shares. Subsequently, Teraplast acquired another 17% of the Depaco SRL shares, the investment being disclosed in the Statement of Financial Position under Other financial assets. As at 31 December 2017, this shareholding was not recorded with the Trade Register, therefore control over Depaco is joint with the other shareholders.

The transaction was completed after its approval by the Shareholders' General Meeting of Teraplast SA and after receiving the approval of the Romanian Compatition Council.

Following the approval from the Competition Council for the sole control over Depace, in January 2018, the Depace group is being consolidated into the financial statements through the global method.

In November 2017, Teraptast has concluded a sale-purchase promise with the minority shareholders of Depaco, for the rest of their investment up to 99% of the company as mentioned in Note 3 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS, even though, based on the contractual clauses, the transaction will be carried out in 4 years at most, at the date of taking control, Teraplast has recognized as a tiability the obligation resulting from this contract and the value of the option as part of the purchase price, Consequently, for consolidation purposes, the minority interests are 1% of Depaco group's net consolidated asset purchased.

Depace is the second largest player on the Romanian metallic tile market through the Wetterbest brand. Depace group comprises the Depace SRL company and the Cortina WTB SRL company, with a holding percentage by Depace SRL of 51%.

The Group assesses the value of minority interests proportionally from the fair value of the net asset of the consolidated companies.

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for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Let ("RON"), unless officivine stater).

### 15. SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS (continued)

As a result of the purchase of 67% of the shares and of the sale-purchase promise mentioned above, the group consolidates the Depace sub-group considering an Investment of 99% from the acquisition date Following the consolidation of the Depace sub-group, the Group has registered goodwill amounting to RON 35,230,839, as positive difference between the consideration paid and, respectively, deferred and the fair value of the net assets taken from the summarized Financial information of the subsidiary Depach SRI, at the date of obtaining control, namely 1 January 2018, are presented below.

### The fair value of the assets purchased and liabilities undertaken at acquisition date

	31 December 
Intangible assets	<b>35,</b> 578,369
Tangible assets	25,794,107
Financial investments	947,618
Inventories	41,107,981
Trade and other receivables	16,003,341
Prepayments	245,559
Cash and back scoounts	894,216
Long-term @bilitles	9,728,945
Current liabilities	<u>40,287,578</u>
Total net identifiable assets, at fair value	<u><b>70,556,559</b></u>

The estimation of the market value of Depaco SRL at the date of obtaining control was based on applying the DCF method, for which the main working assumptions include the budgeted EBITDA, the increase rates, the operating margins, the needs of working capital and the discount rates, for a forecast period of 7 years.

The fact value of the assets and dabilities obtained at purchase date, as well as the fair value of the subsidiary Depace SRL, were determined by an independent appraiser. Fair value adjustments were deamed necessary, as follows:

### Intangible assets

The estimation of the fair visite of the intengible assets held by Depace and registered in the Company's belance sheet as or the valuation date was set at the level of their net book value.

In addition to the existing intangible assets, intangible assets not registered in the Company's balance sneet at the valuation date were identified, as follows:

- Westerbest Brand: the valuation of the brand amounting to RGN 27,351,076 was done through the royally aconomy method, with an estimated useful life of 20 years, being a brand with a consolidated market position, operating in a stable business fleid;
- Citient lists: the valuation of the client lists amounting to RON 7,427,844, was performed through
  the surplus aconomic benefits method as being the discounted cash flow value adributable to the
  intangible asset after the dacrease of the cash flows attributable to other assets, with an estimated
  useful (if of 20 years, on the grounds of a rigorous analysis of the rates of return, rates of retention
  and, respectively, fluctuation.

### TERAPLAST SA

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RCAt"), unless officiwise stated)

### 15. SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS (continued)

### Tangible assets

The valuation of land and buildings was based on the merket comparison method, while for the evaluation of improvements, of equipment for which there is insufficient information on the market to be able to estimate market value, the estimation of the net replacement cost was aimed at within the cost approach.

The fair value of the tangible assets as of the purchase date was considered as being RON 25,794,107, RON 191,946 lower as compared to their net book value as of the purchase date amounting to RON 25,986,052.

### Financial investments

Depace holds 51% of the capital shares of Cortina WTB SRL, established in 2013, with a book value of RON 5,100. The main activity of Cortina is represented by the production and commercialization of the regard systems, serving the South-Eastern part of Romania.

As of the purchase date, equities registered in the financial statements of Cortina WTB amounted to RON 1,857,879. Therefore, as of the purchase date, the fair value of the 51% investment held in Depact amounts to RON 947,518.

### The fair value of the assets purchased and liabilities undertaken at the date of purchase - Cortina

	31 Docember 2017
Total sesets	3,881,646
Tangible assets	996,305
Intangible assets	1,175
Inventories	1,433,103
Trade and other receivables	1,301,333
Prepayments	14,319
Cash and short-term deposits	135,412
Total liabilities	(2,023,767)
Long-term liabilities	(127,239)
Current Rabilities	(1,893,528)
Net book assets	1,857,879
Equity, out of which:	1,857,879
Total equity attributable to Depaco SRL (51%)	947.518
Equity attributable to non-controlling interests (49%)	910,361

### Current assets

As a result of the valuation report, the net book value of inventories, trade receivables, other receivables, prepayments and cash end cash equivalents represent a reliable estimation of the fair value of these assets at the valuation date.

for the financial year ended 31 December 2018

(all emounts are expressed in Romanian Let ("ROM"), unless otherwise states)

### SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS (continued)

### Corrent liabilities and long-term liabilities

This net book values of current liabilities and of long-term liabilities are considered to reflect their fair value at the case of valuation.

As a result of the business valuation, in the valuation report, a deferred tax amounting to RON 5,715,414. was assessed, based on the difference between the current taxable value of the assets and the texable value after identifying the brand, the client relations and the adjustments of the value of financial non-current sasets by applying the tagal taxation rate.

### The value of the consideration at the date of obtaining the control

The fair value of the consideration at the date of pumbase is represented by:

- The purchase price pale for the investment of 67% amounting to EUR 12,350,000, respectively RON 56,554,457, and
- b) The fair value of the deferred consideration for the additional investment of 32% of at least EUR 10,000,000, respectively RON 48,527,375.

At the data of obtaining the control, 5 January 2018, the fair value of the consideration paid for the initial bivestment purchased in 2017 did not suffer any changes in relation to the book value of the investment.

The value of the deferred consideration was not reflected as of 3: December 2017 in the Group balance sheet since its exercise was also conditioned by the favorable agreement of the Competition Council for sale control.

As of 31 December 2018, the Group has recognized under the "Long-term Rabilities" balance sheet position. the discounted value of the liability the Company committed to pay according to this long-term understanding and the consideration for the capital shares it is entitled to according to the Promise on November 2017 was treated as being considered deferred, for purchasing the 32% investment.

The fair value of the consideration agreed for a minimum price of EUR 10,000,000, correlated with Depace s results in the following years was determined as being the present value of the pash flows forecast for Depace, during the agreed 4-year horizon, in relation to the additional investment of 32%,

As of 31 December 2018, the value of the deferred consideration for the additional investment of 32% was restated at fair value, on the basis of the same reasoning, obtaining an expense in profit and loss of RON 494,662:

### 7 January 2015

The fair value of the promise for the 32% investment Financial expenses resulted from discounting the fair value

(48,527,375) (494,682)

31 December 2018

(48,022,037)

### Affocation of the purchase price

In accordance with IFRS 3, in case of a business combination, the obtainer will recognize the goodwill and, respectively, the gains from an advantageous purchase at the adquisition data, computed as difference boween the sum of the items (e-c) and (d);

- (a) The fair value of the consideration transferred at the acquisition date;
- (b) The fair value of any minority interests in the entity obtained as of the acquisition date;
- (c) The fair value of the investment in the equity held previously by the obtainer in the obtained entity as of the acquisition date - not applicable;
- (c) The fair value of the assets obtained and liabilities undertaken at the acquisition date.

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 15. SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS (continued)

	31 December 2017
The consideration transferred in exchange for the 50% investment. The consideration transferred in exchange for the 17% investment. The consideration transferred in exchange for the 32% investment. The fair value of the total consideration of 99%.	39,163,540 17,456,625 48,5 <u>27,375</u> 10 <b>5,081,832</b>
The fair value of the minority interests (1% of the net asset fair value)  The fair value of the subsidiary at acquisition date	70 <u>5,566</u> 105,787,398
The net book value of the purchased assets	70,556.559
Goodwill obtained at acquisition	35,230,839

As of 31 December 2018, goodwill was tested for impairment, more information being disclosed in Note 3.

The costs related to the acquisition transaction of the Investment in Depace SRL were recognized directly in profit and loss when incurred. They represented financial, legal and notary advisory services carried out for finalizing the transaction and they were recognized in other expenses with services provided by third parties (Note 10). The entire amount related to the acquisition (contingency end expenses) of RON 56.664 thousand was paid as of the balance sheet date (from this amount, the amount of RON 7,215,405 was paid in 2018, the rest being transferred in 2017).

Starting with the date of taking control and until 34 December 2018, Depact Group contributed a turnover of RON 221,000 thousand and a gross profit of RON 7,335 thousand to the Group's results.

### 2. Politub SA

The Group held until September 2017 50% of the shares of a jointly controlled entity, i.e. Politub SA, having beed office in Bistrita, Romania. Starting October 2017, Teraplast SA became the majority shareholder of Politub SA, with an investment of 99.99%.

Policiping the takeover of Positub SA, company handling the production of medium and high density polyethylene pipes for water and natural gas transport/transmission and distribution networks, but also for telecommunications, sewerage systems or irrigations, the Group is able to provide the entire range of pipes for constructions and infrastructure.

(ell amounts are expressed in Romanian Loi ("ROM"), unless otherwise stated).

### 16. SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS (continued)

The fair value of the assets and liabilities of Politub SA at acquisition date was:

	30 September 2017
Non-current assets Idventories Trade and other receivables Cash and pash equivalents Total	17,131,580 5,:38,803 10:73,450 <u>2,842,665</u> <u>35,386,498</u>
7rade and other payables Provisions Fotal	9,829,495 <u>501,978</u> 10,431,472
Total net asset at fair value The fair value of 50% of the net assets purchased Purchase cost for the rest of 50%	24,955,026 12,477,513 11,432,250
Negative goodwill The fair value of the investment premium of 50% The book value of the Investment of 50% Gain form the valuation of the initial investment	1,045,263 12,477,513 11,016,673 1,460,841

From the date of taking over the control and until 91 December 2017, Politub SA has contributed with a sumover of RON 6,982 thousand and a gross profit of RON 114 thousand to the Group's results. Had Politub SA been taken over at the beginning of the financial year, it would have contributed a turnover of RON 29,195 thousand and a gross loss of RON 1,713 thousand to the Group's results.

The transaction has generated costs of approximately RON 332 thousand related to financial, legal consulting and other notary services provided for completing the transaction. They were recognized in other trim party services (Note 10). The entire amount related to the acquisition (consideration and expenses) of RON 11,432 thousand was paid at the balance sheet date and there are no other commitments or contingencies related to this transaction. The gain obtained from the transaction was owed to the wish of the former partner to leave the Romanian market, as it is no longer a market of interest

Office forg-term fluancial invoctments

Data/la concerning other financial investments of Teraplast SA are the following:

investment name	Country	Investment share %	31 December 2018 RON	investment a share %	31 December
CER (IND SA Partnership for sustainable development Terz Tools SRL The Association of Metal Paneta Producers	Romania Romania Romania Romania	7.50 7.14 24 11.11	14,400 1,000 72 1,000 16,472	7.5 7.14 24 11.11	14.400 1,090 72 1,000 16,472

The CERTIND Company is an independent certification body accredited by the Greek Accreditation Body —ESYD for the following certification services: certification of quality management systems according to ISO 9001, certification of environment management systems according to ISO 14904, certification of food cafety management systems according to ISO 22000.

(all anyounts are expressed in Romanian Lei ("PON"), unless otherwise stated)

### SUBSIDIARIES AND OTHER FINANCIAL INVESTMENTS (continued)

Teraplast SA did not undertake any obligations and did not make any payment on behalf of the entities in which it holds securities in the form of investments.

The other Group companies do not have any financial investments,

### JOINTLY-CONTROLLED ENTITY

As of 31 December 2017, the Group held 50% of the share capital of the Depace SRL company.

The investment in Depace SRL was initially recognized at purchase cost. The value of the investment is adjusted as of 31 December 2017 to recognize the investment of Teraplast Group in the result of the associate at the purchase date.

Following the porchase of the Initial investment of 50% in Depace SRL, a goodwill of RON 19,512 494 was included in the Invastment value. The Group management did not identify imparmant indicators concerning the Depace SRL investment. At the date of taking control over Depace SRL, following the valuation of the initial 50% investment, no losses or gains were recorded, the fair value of the investment in Depace as of 31 December 2017 being equal to the book value.

Starting January 2018, Departo SRL is consolidated as a subsidiary through the global method.

The summary financial information of the jointly controlled entity, Depaco SRL, as of 31 December 2017, based on the IFRS financial statements and the reconciliation with the balance of the investments according to the consolidated financial statements are detailed below:

### Balanco Sheet

	31 December 2017
	RON
Non-current assets	29,318,520
Current assets, including cash and short-term deposits	<del>6</del> 0,237,819
Current liabilities Long-term Rabilities	40552,664
Total eguity	<u>7,372,4</u> 12
Group's interest in jointly-controlled entity	41,631,261
Group share in the net assets of the joint venture	50%
to an a contract and and fault smithful	20,815,631

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 16. JOINTLY-CONTROLLED ENTITY and ASSOCIATED ENTERPRISE (continued)

Paralle and bear access	Depaco 1 July – 31 December 2017	Politub 1 January – 30 September 2017
Profit and loss account	RON	RÓN
Revenue Cost of goods sold and of services rendered General administration expenses Financial loss Profit / (loss) before tax	113,204,306 (100,325,198) (9,279,852) (345,087) 3,706,513	22,195 855 (21,375,366) (2,460,161) (72,671) (1,712,333)
Income tax expense Profit / (loss) for the year	(393,543) 2,860,627	[1,712,333]
Group's interest in jointly-controlled entity Group's share of the joint venture's profit Group's share of the joint venture's comprehensive income Effect on the investment value	50% 1,430,313 1,430,313	50% (856,168) (858,186)

### 17. INVENTORIES

Total value adjustments

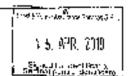
Total inventories - net value

	31 December 2018	31 December 2017
	RON	RON "
Finished goods Raw materials Commodities	40,509,329 55,406,294	25,576,825 32,903,781
Caltsumables Invactory items	7,047,070 2,655,109 234,237	3,881.949 2,341.688 203,891
Semi-finished goods Residual products Goods to be purchasad	711,610 2 <b>8</b> 8,14 <b>2</b>	824,489 148,219
Packaging Inventories – gross value	1,212,587 189,869 108,254,247	1.035,580 142,225 73,349,461
	31 December 	31 December2017
	RÓN	RON
Value adjustments for raw materials and consumables Value adjustments for finished products Value adjustments for merchandise	(2,168,156) (4,738,950) (890,543)	(2,714,316) (2,718,773) (857,745)

The value adjustments are made for all categories of inventory (see above), using both general methods and specific methods according to their age and analyses on the chances to use them in the future. The categories of inventories with the age of one year or above which did not have any movements in the past year are 10/1% adjusted.

The Group's inventorics are pledged in favor of financing banks.

English translation is for littermation purposes only. Reprenten language text is the official text for submission. 53



(6,290,834)

67,058,627

(7.789.649)

100,464,698

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 18. TRADE AND OTHER RECEIVABLES

Short-term receivables	31 December 2018 RON	31 December 2017 RON
Trade receivables	133,856,312	101,495,325
Advances paid to suppliers of assets	6,404,825	3,2 <b>33,9</b> 06
Advances paid to suppliers of inventories and services	1,528,978	1,463,081
Other receivables	10,766,819	5,513,725
Adjustments for trade receivables impairment	(25,09 <del>6</del> ,230)	(21.939,056)
Total	127,460,704	89,766,981

Other receivables include the amount of RON 8,240,921 (2017; RON 4,529,020) representing VAT recoverable (Teraglass Bistrita SRL, Terasteel Doo Serbia, Teraplast Logistic SRL, Depaco SRL).

### The changes in adjustment for impairment on doubtful receivables

	31 December 2018 RON	31 December 2017 RON
Balance at the beginning of the year	(21,939,056)	(18,206,487)
Receivables transferred to expenses during the year	640,853	1,101,303
Impairment adjustment charged to profit and loss for trade receivables	(1,050,491)	(188.692)
Purchase of shareholder control	(2,747,037)	(4,64 <u>5,980)</u>
Balance at the end of year	(25,096,230)	(21,939,056)

When determining the recoverability of a receivable, the Group takes into consideration any change in the crediting quality of the concerned receivable starting with the credit granting date until the reporting date. The concentration of the credit risk is limited taking into consideration that the client base is large, but they are not related to each other. As a result, the Group management is of the view that no adjustment for impairment for credits is needed in addition to the adjustment for doubtful receivables.

The Group's receivables are pledged in full in favor of the financing banks.

The reconciliation between the balance of | the adjustment for impairment registered as of 31 December 2017 according to IAS 39 and the balance as of 1 January 2016 according to IFRS 9, as well as the evolution of adjustments for impairment for trade receivables during the year is as follows:

	Trade receivables	Other receivables
1 January 2018, in accordance with IAS 39	21,691,657	247,499
(Revenue) / expense in profit and loss	(177.120)	77,258
Net revaluation of expected losses from receivables	510,000	-
Acquisition of Depace control	2,100,451	646,576
31 December 2018	24,124,898	971,333

54

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for the financial year ended 31 December 2018

(oil products are expressed in Romanian Let ("ROM"), unless otherwise stated)

### 19. ASSETS HELD FOR SALE

	31 December 2018	31 December 2017
Opening balance as of 1 January	658,215	·
apputs through transfers from tangible non-current assets	1,865,560	553,215
Outputs through sale	<b>653</b> ,215	-
Glosing balance as of 31 December	1,865,560	653,216

In 2017, the Company reclassified the assets held in Galati (land and buildings) with a net book value of RON 653.215 from tengible assets into assets held for sale and were measured at the reclassification date at the lowest between the net book value and the fair value minus the costs generated by the sale. These assets were sold in 2018, generating a profit of RON 185.891.

In 2018, the Company has recissaified its assets held in Otopeni (land and buildings of tangable assets into assets held for sale) and they were measured at reclassification date at the lowest value between the net book value and the fair value less the costs generated by the sale.

### 20. SHARE CAPITAL

	31 December 	31 December 2017 RON
Common shares paid in fult	107,024,527	85,691,097
Total	107,024,527	<b>85,691,097</b>

As at 31 December 2018, the value of the share capital called-up and paid up of the Company included 1.070,245,274 (2017; 955,910.970) authorized shares, Issued and paid in full, at a value RON 0.1 and having a total nominal value of RON 107,024,527 (2017; RON 85,691,097). Common shares bear a vote each and give the right to dividends.

On 12 December 2018, the Financial Supervisory Authority has issued the Security Registration Certificate no. AC-3420-7/12.12.2018 related to the share capital increase approved through the decision of the Shareholders' General Extraordinary Meeting of Teraplast SA no. 1 from 27 April 2018, with the amount of RON 21,333,483, through the issuance of 213,334,304 new anares, having a nominal value of RON 0.1 / share

On 3 July 2017, the Financial Supervisory Authority has issued the Securities Registration Certificate no. AC-3420-5/03.07.2017 related to the Increase of the share capital approved through the Decision of the Extraordinary Shareholders' General Meeting of Teraplast SA no.1 from 27 April 2017, with the amount of RON 29,047,631, through the issue of 290,478,319 new shares, having a nominal value of RON 0.17 share

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 20. SHARE CAPITAL (continued)

### Shareholding structure

	31 December 2018		31 December 2017	
	Number of shares	% ownership	Number of shares	% ownership
Goia Dorel	501,197,95\$	46.83	400,957,648	46.79
Viciu Emanoii Marley Magyarorszag	38,447,752	3.58	38,004,202	4.44
(Gemenoplast Szekszard)	64,858,730	7.93	67,886,984	7.92
KJK BALKAN HOLDING S.a.r.t.	107,530,688	10.05		
KJK Fund II Sicav-StF FONDUL DE PENSII ADMINISTRAT PRIVAT	-	-	86,024.551	10.04
NN / NN PENSILS.A.F.P.A.P. S.A.	71,305,117	6.66	57,044,094	6.66
ŁCŞ IMOBILIAR ŞA	38, <b>619.28</b> 5	3.51	27.222.044	3.18
Other individuats and lagat entities	227.266,643	21.24	179,771,447	20.98
Total	1,070,245,274	100	856,910,970	100

### Treasury shares

	thousands	RON
As of 31 December 2017	1,663	563,396
Repurchase of own shares, net of exercising the options	1,908	809,28
As of 31 December 2018	3,571	1,472,925

The share options exercised each year have been settled using the Company's treasury shares. The reduction of the equity component represented by treasury shares is equal to the cost covered to purchase the shares.

### 21. LEGAL RESERVES

	31 December 2018 RON	31 December 2017 RON
Opening basence	13,938,022	12,407,036
Increases / (decreases) in the period	1,577,742	1,531,986
Total	15,516,164	13,939,022

The legal reserve is used for transferring the profits to retained earnings. According to the Romanian legislation, a transfer from the net profit of the Group is needed. The transfer may account up to 5% of the profit before tax, until the reserve becomes 20% of the share capital.

The reserve cannot be distributed to the shareholders, but it may be used in cross to absorb operating losses, and, in this case, it becomes texable starting the date when it was set. The management does not intend to use the legal reserve in order to cover accounting losses carried forward.

(all amounts are expressed in Romanian Lei ("ROM"), tinless otherwise stated)

### 22. NON-CONTROLLING INTERESTS

	2018 2	cember 017 ON
Balanco at the beginning of the year	489,480	\$34,698
Result for the year	760,684	332,509
Olvidends	(1,101,638) (	191,848)
Acquirement of con-controlling interests	1,615,928	
Other items	201,005	14,621
Balance at the end of year	1,985,458	488,480

As of 31 December 2017, non-controlling Interests consist of 2.05% holdings in Teresteel SA and, as of 31 December 2018, non-controlling Interests consist of 2.05% holdings in Teresteel SA, 1% in Depace SRL and 49% in Cortina WTB SRL.

### 23. LOANS

	Short-	term	Long-	tenn
	31 December 2018	31 December 2017	31 December 2018	31 December 2017
Pevsohe Bank Transivenie Bank Reiffeisan Bank UstCrodil Benk Citi Bank ING Bank	71,361.905 32,608,025 12,957.736 5,724,129 343,486	41.398 53,945.847 3,741,922	67,767,841 2,703.823	7,392 74,262,300
Leases Total	874,619 123,467,890	1,049,228 56,778,393	1,136,359 71,698,623	696,36 <u>5</u> 74, <del>968,047</del>

The diasafication of loans according to the currencies is as follows:

Currency	20182017
CUR RON Total	14,986,632 130,050,291 195,095,913 133,746,440

The distribution of bank loans per companies is as follows:

	Short4	Long-term		
	31 December 2018	31 December 2017	31 December 2018	31 Decamber 2017
Tetaplast SA Terasteel SA Terasteel SA Teragiasa Sistrila SRL Depaco SRL Terastsel Doo Serbig Cortina WTB SRL Total	59,949,805 27,537,494 2,678,585 24,171,789 9,866,193 90,313 122,793,271	42,476,727 14,359,779 893,661 - 57,729,167	67.213,258 538,583 2,504,454 	73,084,383 534,517 650,792 74,269,692

TERAPLAST SA
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
for the financial year ended 31 December 2018
(all amounts are expressed in Remainan Let FROM), unless otherwise skilled)

## 23. LOANS (continued)

Bank loans as of 31 December 2018 are the following:

### Teraplast SA

n se of mber R Period	- '	23.500.000 84 MONTHS		_	5,942,682 80 MONTHS	5,865,000 60 WONTHS	5,172,953 72 MONTHS	12 MONTHS	- 48 MONTHS	67,218,258
s of Long-term se of 31 December 2018		2,768,4855 32.2 4,700,000 23.5	. ~		2,403,672 5,9	_	1,057,351 5,1	14,239,615		58,948,895 67,2
of Short-term as of 31 December 2018	2,	• •					_			
of On balance as of 31 December 2018		28.250.0Q		_	55 8,345,754	_	6,230,303	22 14,299,615	53	64 (26,167,153
On balance as of 31 December 2017	25,969.80	32,900,000	15,663,53	4,8445	10,730.25	9,832,528		3,741.922	33,63	115,417,664
Date granted	07.06.2017	07.06.2047	19.07.2017	24.07.2017	31,02.2017	07.11.2017	04.04.2018	7102:70:10	31.03.2015	
Financing type	Working capital	Investments	Investments	Investments	Investigents	Investments	Investments	Working capital	Investments	
Financing bank	Transilyania Batti Transilvania Batti	Transilvania Bark	Transilvania Barik	Tressivan <b>ts</b> Bank	Transilvania Benk	Transilvanio Batk	Transstvanis Bank	Raiffeisen Bank	Porsoine Bank	TOTAL

### Terasteel SA

Period	12 MONTHS 12 MONTHS 12 MONTHS 12 MONTHS
Long-term se of 31 December 2018	
Short-term as of 31 December 2018	18,0x2,743 534,816 9,000,215 - - - - - - - - - - - - - - - - - - -
On balance as of 31 December 2018	18,002,763 524,516 9,001,216 27,537,494
On balance as of 34 December 2017	1,141,941 1,141,941 14,894,293
Date granted	08.07.2016 30.11.2017 31.05.2018 23.12.2014
Financing type	Working capdal Investmonts Workling c≈pital Investments
Financing bank	Iransilvania Bank Transilvania Bank Ratfeisen Bank Porsche Bank for AL

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TERAPLAST SA
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
for the filtancial year anded 31 Decamber 2018
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## 23. LOANS (continued)

## Tereglass Bistrits SRL

Period	12 MONTES 60 MONTES		Perfod	46 MONTHS 20 MONTHS 80 MONTHS 80 MONTHS 48 MONTHS 45 MONTHS 12 MONTHS 12 MONTHS 12 MONTHS 41 MONTHS
Lang-term as of 31 December 2018	539,583		Long-tern as of 31 December 2018	450,194 257,436 1,736,821
Short-term as of 31 December 2018	2.493.585 185.000 2.678,586		Short-term as of 31 December 2016	21,236 778,287 298,592 42,655 3,497,925 3,497,925 3,497,925 5,213,545 5,724,129 343,496 343,496 343,496
On balance as of 3f December 2018	2,493,585 724,583 3,248,189		On balance as of 31 December 2018	28,317 1,230,679 580,994 42,655 1,795,821 3,497,825 5,213,545 5,724,129 343,496 343,496 343,496
On halance as of 31 Devember 2017	678.245 368.208 1544.453		On balance as of 31 December 2017	732,812 1,978,283 878,844 223,045 128,490 4,390,382 104,468
Daba graceted	07.12.2017 07.12.2017		Date granted	26.05.2017 20.04.2018 28.02.2018 28.02.2018 66.02.2012 17.01.2017 25.62.2011 14.12.2016 26.05.2018 07.04.2016
Ptrancing type	Working capital Investments		Financing type	fovestments Invostments Invostments Invostments Invostments Invostments Vorking capital Working capital
Financing bank	Transilvania Bank Transilvania Bank TOTAL	Depaco SR£	Finaticing bank	Unionedit Bark Unionedit Bark Unionedit Bank Unionedit Bank Tersalvania Bank Tersalvania Bank Tersalvania Bank

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TERAPLAST SA
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
for the financial year cyded 31 December 2018
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23. LOANS (continued)

## Terasteel d.o.o Serbia

Pariod	12 MONTHS		Perlod	60 MONTHS 60 MONTHS 60 MONTHS 40 MONTHS	
Long-term as of 31 December 2018		In as small one	31 December 2016	16.411 182,958	16,411
Short-berm as of 31 December 2018	9,323,728	Short terms on Af	31 December 2018	53,973 36,340 -	90,313
On balance as of 31 December 2018	9,323,726 8,323,726	o as assessed in	31 December 2016	55,973 52,751 182,956	289,682
On balance as of 34 December 2017		1	31 December 2017	120,20 <del>9</del> 89,640	209,299
Date granted	10 04.2018		Date granted	01.06.2015 01.06.2016 28.02.2018	US:US:2014
Financing type	Working capital		Financing type	Investments Investments Investments	Working capital
Financing bank	Reiffeisen Bank Serbia TOTAL	Cortina WTB SRL	Financing bank	UniCredit Bask UniCredit Bark UniCredit Berik	UnCredit Bank TOTAL

The financial covenants agreed with the main financing bank, Bance Trenslivania, were met as of 31 Depember 2018.

(all unxum)s are expressed in Romanian Let ("RGN"), unless otherwise stated)

### 24. EMPLOYEE BENEFIT LIABILITIES AND PROVISIONS

The Group has established a benefit plan according to which the employees are ontitied to receive eatherment behalf to according to the seniority within the Group when they turn the retirement age of 65 for men and of 61 for women. There are no other post-retirement amployae benefits,

The provision represents the present value of the retirement benefit as calculated on an actuarial basis. The discount rate is the curve of the RON interests with no adjustments provided by EICPA until December 2018. The future salary increases are estimated on the long-term at 0.5% and, in the first 6 years, at 1%,

	Short-term   31 December   31 December   2018   2017   RON   RON	Long-term   31 December   2018   2017   RON   RON
Employee benefits Provisions for disks and expenses Total	780,213 975,446 780,213 975,446	724,849 320,838 724,849 320,836

The latest actuarial valuations were performed on 31 December 2018 by Mr. Silviu Matel, a member of the Nomenian Actuaria: Institute. The present value of the defined benefit obligations and the current and past costs of related services have been measured using the projected unit credit method.

During the financial year 2018, Tereplast SA set provisions amounting to RON 404,013 (2017) RON 31,100) related to the rights for employee compensation, based on the actuarial computation, for the emounts granted to the employees for retirement, amounts provided to be granted according to the collective fabor contract,

	Employee benefits	31 December 	31 December 2017 RON
Opersing balande Movements Clossing balande		320,638 	351,936 (31,098) 320,838

Current provisions	31 December	Not	31 December
	2019	<u>illiovernents</u>	2017
	RON	RON	RON
Provisions for lidigation Other provisions Closing balance	780,213 780,213	10,000 185,233 195,233	10,000 271,843 <b>975,446</b>

Terapiast SA has set provisions for sundry expenses related to environmental protection and (ax liabilities, being probable that certain obligations generated by prior events of the entity would determine an outflow of resources

The reversed provision for fitigations related to a possible litigation related to a turnular necropolis in Galatt. In 2018, this provision was reversed as the spaces held in Galati were sold.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 25. TRADE AND OTHER PAYABLES

	31 December 2018	31 December 2017
	RON	RON
Trade payables Trade notes payable Liabilities from the purchase of non-current assets Other current payables (Note 26) Advance payments from plients Total	125,833,102 818,625 2,270,474 9,075,734 7,254,687	66,864,762 1,172,128 2,495,030 8,250,800 7,402,263
i diai	142,252,622	<u>86,184,973</u>

### 26. OTHER CURRENT LIABILITIES

	31 December 2018	31 December 2017
	RON	RON
Salary-related payables to employees and social security payables	6,877,775	5,349,242
VAT payable	1,210,565	1,506,578
Unclaimed employee rights	91,531	88,536
Standary creditors	12,558	209,712
Deferred income	8,928	184,143
Commercial guarantees received	1:4,85\$	123,130
Other taxes payable	524,373	603,198
Dividends payable	235,147	188,265
Total	9,075,734	8,250,799

### 27. FINANCIAL LEASE OBLIGATIONS

### Lease contracts

Finance leases relate to motor vehicles and equipment on lease periods of 5 - 6 years. The Group has the option of purchasing equipment for a nominal emount at the end of the contractual periods. The Group's obligations related to financial lease are guaranteed with the leasee's property right over the assets.

### Finance lease tiabilities

The fair value of finance lease liabilities is approximately equal to their carrying amount.

	Minimum les	sa paymenta	Discounted value of the minimum tease payments		
	31 December 2018	31 December 31 December		31 December 2017	
	RON	RON	RON	RON	
Present value of minimum lease payments					
Amounts payable in one year	741,431	1.086,294	674,619	3,049,226	
More than one year but less than Five years	1,493,743	745,444	1.303.579	698,355	
Above 5 years				-	
Total lesse Habilibes	2,145,174	1,831,738	1,978,298	1,747,581	
Minus juture finacciel expenses	(166,876)	(84,157)			
•			<u>-</u>	— ··· <del>-</del>	
The current value of financial lesse liabilities	1,978,298	1,747,581		<u>-</u>	

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Let ("RON"), unless otherwise stated)

### 28. FINANCIAL INSTRUMENTS

The disk management activity within the Group is performed in relation to financial risks (credit risk, market risk, geographic disk, foreign currency risk, interest rate risk and liquidity risk), operating risks and legal risks. The main objectives of the financial risk management activity are to determine the risk limits and then to ensure that the exposure to risks is maintained between these limits. The management of operating and legal risks is almost at guaranteeing the good functioning of the internal policies and procedures for minimizing operating and legal risks.

### (a) Capital risks management

The Group manages its capital to ensure that the entities within the Group will be able to continue their activity and, at the same time, maximize revenues for the shareholders, by optimizing the balance of databases.

The structure of the Group capital consists in debts, which include the loans detailed in Note 23, the cash and cash equivalents and the equity attributable to equity holders of the parent Group, Equity includes the share capital, reserves and retained earnings.

Managing the Group's risks also includes a regular analysis of the capital structure. As part of the same analysis, management considers the cost of capital and the risks associated to each class of capital. Based on the management recommendations, the Group may balance its general capital structure through the payment of dividends, by issuing new shares and repurchasing shares, as well as by contracting new liabilities and setting the existing ones.

Just as other industry representatives, the Group monitors the capital based on the gearing ratio. This ratio is defoulated as not dept divided by total capital. This not debt is represented by the total loans (including long-term and short-term loans as detailed on the balance sheet) less the cash and cash equivalents. Total capital represents "equity", as detailed on the consolidated balance sheet plus the net debt.

The gearing ratio as at 31 December 2018 and 2017 was as follows:

	— <u>2018</u> -	2017 RON
Total klans (Note 23) Less cash and cash equivalents Not debt	195,085,913 <u>(22,817,571)</u> <u>172,248,340</u>	133,746,440 (12,019,025) 121,730,638
Total equity	238,115,865	274,743,737
Total equity and net debt	410,364,205	346,474,375
Gearing ratio	42%	35%

### (b) Summary of significant accounting policies

The details on the main accounting policies and methods adopted, including the recognition criteria, measurement basis and revenue and expenses recognition basis, concerning each class of financial assets, financial liabilities and capital instruments are presented in Note 2 to the financial statements

### TERAPLAST SA

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ('ROM'), unless otherwise state()

### 28. FINANCIAL INSTRUMENTS (continued)

### (c) Objectives of the financial risk management

The cash function of the Group provides services needed for the activity, coordinates the access to the national financial market, monitors and manages the financial risks related to the Group operations by way of reports on the internal risks, which analyze the exposure to and extent of the risks. These risks include the market risk (including the foreign currency risk, fair value interest rate risk and the price risk), credit risk, liquidity risk and cash flow interest rate risk.

### (d) Market risk

The Group activities expose it first to the financial risks related to the fluctuation of the exchange rates (see (d) below) and of the interest rate (see (f) below).

The Group management continuously monitors its exposure to risks. However, the use of this approach does not protect the Group from the occurrence of potential Josses bayond the foresecable limits in case of significant fluctuations on the market. There was no change from the prior year in relation to the Group exposure to the market risks or to how the Group manages and measures its risks.

### (e) Foreign currency risk management

The Group performs transactions expressed in different currencies. Hence, there is the risk of fluctuations in the exchange rate. The exposures to the exchange rate ere managed according to the approved policies.

The Group is mainly exposed to the EUR-RON exchange rate. The table below details the Group sensitivity to a 10% increase and decrease of EUR sgainst RON. 10% is the sensitivity rate used when the internal reporting on the foreign currency risk to the Group is done and it represents the management estimate on the reasonably possible changes in exchange rates. The sensitivity analysis only includes the remaining foreign currency expressed in monetary items and adjusts the conversion at the end of the period for a 10% change in exchange rates. In the table below, a negative value indicates a decrease in profit when the RON depreciates by 10% against the EUR. A 10% strengthening of the RON against the EUR will have an equal exposite impact on profit and other equity, and the balances below will be positive. The changes will be attributable to the exposure related to the loans, trade receivables and payables with foreign partners, and denominated in EUR at the end of the year.

	31 December 2018		31 December 2017	
	RON	RON	RON	RON
Profit or (foss)	3,976,917	(3,976,917)	1,496,014	(1,496,014)

The Group obtains revanues in EUR besed on the contracts signed with foreign citents (as detailed in Note 4).

### (f) Interest rate risk management

The interest-bearing assets of the Group, the revenues, and the cash flows from operating activities are exposed to the fluctuations of market interest rates. The Group's interest rate risk relates to its bank loans. The loans with variable interest rate expose the Group to the cash flow interest rate risk. The Group performed no hedging operation with a wew to reducing its exposure to the interest rate risk.

(sii amounts are expressed in Romanian Let ("RON"), unless otherwise stated)

### 28. FINANCIAL INSTRUMENTS (continued)

The Group continuously monitors its exposure to the Interest rate risk. These include simulating various scenarios, including the refinancing, discounting current positions, financing alternatives. Based on these scanarios, the Gratip estimates the potantial impact of determined fluctuations in the Interest rate on the profit and loss account. For each simulation, the same interest rate fluctuation is used for all models. These acenarios are only prepared for the debts representing the main Interast-bearing positions.

the Group is exposed to the interest rate risk taking into account that the Group entities borrow funds both at fixed, and at floating interest rates. The risk is managed by the Group by maintaining a favorabre balance. between fixed rate and floating rate interest loans.

The Group's exposures to the interest rates on the financial assets are detailed in the section on inquidity risk management of this Note.

As at 31 December 2018 and, respectively 31 December 2017, in the case of a CU 100*p*b increase / decrease of the interest rate on loans, with all the other variables held constant, the net profit for the period would fluctuate as follows, mainly as a result of the higher/lower interest expenses on floating interest loans

Forth a	31 Decemb RON	er 2018 RON	31 Decem	Ber 2017 RON
Profit or (loss)	1,950 <b>,65</b> 9 (	(1,950,659)	1,336,015	(1.336,075)

### (g) Other price risks

The Group is not exposed to the equity price risks arising from equity investments. The financial investments are held for strategic purposes rather than commercial ones and are not significant. The Group does not actively trace these investments

### (h) Credit risk management

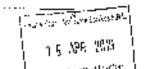
The crodit sigk relates to the risk that a counterparty will not meet its obligations causing financial losses to the Group. The Group has edopted a policy of performing transactions only with trustworthy parties and of obtaining sufficient guarantees, if applicable, as a means of decreasing the financial lesses caused by breaches of contracts. The Group exposure and the credit ratings of third parties to contracts are monitored by the management

Trade receivables consist in a high number of clients from otherent industries and geographical areas. The permanent credit assessment is performed in relation to the crients' financial condition and, when appropriata, a credit insurance is concluded:

The cash is held in financial institutions which, at the data when it is deposited, are considered to have the lowest reimbursement risk. The Group has policies limiting the value of the exposure for any financial

The carrying amount of receivables, not of the provision for receivables, picts the cash and cash equivalents, are the maximum amount exposed to the credit risk. Atthough the receivable collection could be influenced by economic factors, the management considers there is no significant loss risk for the Group, beyond the provisions already recorded.

The Group considers the exposure to the credit risk in relation to a counterparty or a group of similar counterparties by analyzing the receivables lodividually and making impairment adjustments together with the client credit management department



### TERAPLAST SA

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the financial year ended 31 December 2018

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 28. FINANCIAL INSTRUMENTS (continued)

### (i) Liquidity risk management

The uttimate responsibility for liquidity risk management ses with the Board of Directors, which have developed an appropriate liquidity risk management framework in terms of ensuring funding for the Group on the short, medium and long-term and managing slouidities. The Group manages the liquidity risks by maintaining appropriate reserves, bank facilities and reserve loan facilities, by continuously monitoring actual cash flows and by correlating the maturity profiles of financial assets and liabilities. Note 23 includes a list of additional facilities not drawn by the Company, which the Group has in order to further reduce the liquidity risk.

### (i) Fair value of financial instruments

The financial instruments disclosed on the statement of financial position include trade and other receivables, cash and cash equivalents, short end long-term loans and other debts. The carrying amounts represent the maximum exposure of the Group to the credit risk related to the existing receivables.

The analysis of the trade receivables and of trade notes is as follows:

	31 December 2018 RON	31 December 2017 RON
Not overdue Overdue, but not impaired Impaired and provisioned in full	89,968,714 27,491,990 <u>25,096,</u> 230	75,746, 379 8,964,700 21,832,885
Total	152,656,934	110,543,964

<sup>(\*)</sup> The adjustments are made following an individual analysis on the recoverability of the trade receivable balances.

Overdue, but not impaired:

	31 December 2018 RON	31 December 2017 RON
	A VA	NON
Below 3 months	20,341,447	6,077,115
3 to 6 months	5,288,939	578,588
6 to 9 months	141,106	<b>5</b> 17,8 <b>8</b> 8
Above 9 months	1,720,498	1,791,109
Total	27,491,990	B,964,700

Receivables that are overdue, but not impaired, for more than 9 month are secured.

15 APR 2019

(all amounts are expressed in Romanian Let ("RON"), unless otherwise stated;

### 28. FINANCIAL INSTRUMENTS (continued)

Impaired and provisioned in full:

	31 December 	31 December
Relow 6 months	1,787,136	788,301
6 to 12 months	863,528	1,494,797
Above 92 months	22,425,566	<u>79,549,787</u>
<b>Total</b>	25,096,230	<b>21,832,885</b>

for the thancial year ended 31 December 2018 (s) smound are expressed in Remanan Lei ("RON"), unless otherwise stated) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS TERAPLAST SA

## 28. FINANCIAL INSTRUMENTS (continued)

## Tables on liquidity and interest rate fisks

The tables below detail the dates remaining until the maturity of the Group's financial Jabitties.

The tables were propered based on the undiscounted cash flows of the financial liabilities at the nearest date when is possible for the Group to be requested to pay. The table includes both the interest and fine cash flows related to the capital.

Folal	(194,274,661)	(196,065,911) (21,386,116)	22,817,677 127,480,704	Total	(86,184,873)	(133,746,440) (13,988,718)	12,015,802 89,766,981
Above 5 years		. 1		Above 5 years	•	(7,091,037)	
8 - 5 years		(19,593,338) (4,479,623)	1 1	3 - 5 years		(\$2,829,365) (\$.147,377)	
f-3 years	(275,096) (49,022,037)	(84,683,731) · (53,004,077) (3,706,581) · (11,063,541)		4-3 years.	1	(46,077,055) (6,073,491)	
3 months to			2,485,967	3 months to	(3,584,920)	(55,546.642) (3,012.256)	1,585,322
1-3 months	(48,263,632)	(13,483,887) (1,597,492)	46,253,583	-	(34,555,312)	(1,940,085) (718,787)	40,513,843
Below 1 month.	(96,723,882)	(24.290,894) (615,873)	22,817,671 78,720,055	Below 1 month 1-3 months	(46,044,742) (34,555,312)	(292,867) (3 <b>04</b> ,799)	12,015,802 47,667,912
2013	Non-interest bearing Trade payables and other liabilities	Interost-bearing Instruments Short and long-term loans Future interes!	Non-Interest (xearing Cash and cash equivalents Receivables	2017	Non-interest bearing Trade payables and other tabilities	Interest-bearing Instruments Short and long-term loans Fuluro interest	Non-interest bearing Cash and cash equivalents Receivables

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INSTRUMENTAL STATES

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for the financial year ended 31 December 2018

(a) amounts are expressed in Romanian Lei ("RON"), unless otherwise stated)

### 29. RELATED PARTY TRANSACTIONS

The related and affiliated entities of the Company are as follows:

### <u>31 Docember 2017</u>

Subsidiaries and Jointly controlled entities

Teraglass Bistrita SR4.

Terasteel SA

Politub SA

Templast Logistic SRI.

Tezapiasi Hungaria

Depage SRE

Terasteel (300 Serbla

### Related entitles (shareholding / joint decision-maker)

ACI Ciuj SA Romania.

Forma Pornicola Dragu SRL Romania

La Case Ristoronte Przzerie Pene Dolge SA Romania

Obtaiconstruct SA Romenta

Magis Investment SRL

Isothia Invest Str

(schia Activholding SRL

Into spect SRE

Agrolegumicova Dragu SRL

New Croco Pizzaria SRŁ

Pameery SRL

Ditovis Impex SRI, Romania

RSL Capital Advisors SRL

### <u>31 December 2018</u>

Subsidiaries

Teraglass Bistrita SRL

Terastoel SA

Politish SA

7e/aplast Logistic SRL

Такар: өзі Нылдама құ

Departo SRL

Terastael Doo Serbia

Cortina W7B SRL

### Related entitles (shareholding / joint decision-maker)

AOI Chiji SA Romania

AGROCEGUMICOLA DRAGU SRL Romania

Cetus Capital SRL Romania

Ditavis Impex SRL Romania

Euroboid AD Bulgaria

FERMA POMICOLA DRAGU SRL Romania

Hermes SA Romania

INFO SPORT SRL

ISCHIA ACTIVHOLDING SRL

ISCHIA INVESTISAL

LA CASA HISTORANTE PIZZERIA PANE DOLCE SRL

Magis Invostment SRL

Mundus Services AD Bulgaria

NEW CROCO PIZZERIE SRL

Parc SA

PARCSERV SRU

RSL Capital Advisors SRL

Sphera Franchise Group SA

for the financial year ended 31 December 2018

(all appoints are expressed in Romanian Lei ("RON"), unloss otherwise stated)

### 29. RELATED PARTY TRANSACTIONS (continued)

Transactions between the parent Company and its subsidiaries; the Group affiliates were eliminated from the consolidation and they are not disclosed in this Note.

Transactions and balances with other related parties	31 December 2018 RON	31 December RON
Seles of goods and services Purchases of goods and services Debit balances Credit balances	157,483 154,477 97,276 18,4 <del>96</del>	2,112,299 1,647,027 33,451 54,774

### 30. CASH AND CASH EQUIVALENTS

For cash flow statement purposes, the cash and cash equivalents include cash on hand and bank accounts. Cash and cash equivalents at finencial year end, as disclosed on the cash flow statement, may be reconciled with the items related to the accounting balance sheet ies follows:

	31 December 2018	31 December 2017
	RON	RON
Cash in bank Bills receivable Cash on hand Cash equivalents Total	22,284,803 235,668 192,728 104,372	11,844,993 7 184 132,619 31,004
1 2 3 112	22,817,571	12,015,802

The Group's available cash is pledged in full in favor of financing banks.

### 31. COMMITMENTS AND CONTINGENT LIABILITIES

### Teraplast SA

The Company has a bank letter of guarantee ceifing of RON 1,750,000. Within the ceiling, as of 31 December 2018, the bank letter of guarantee issued in favor of ROMPETROL DOWNSTREAM, amounting to RON 400,000, valid between 30 June 2017 and 28 June 2018, is in effect.

As of 31 December 2018, the Company also has on balance a bank letter of guarantee amounting to EUR 4,000,000 Issued by RAIFFAISEN BANK and guaranteed with a collateral deposit of EUR 500,000. The bank letter of guarantee was issued in favor of RAIFFAISEN BANK SERBIA to guarantee the letters of credit line amounting to EUR 2,000,000 accessed by TERASTEEL DOO from RAIFFAISEN SANK SERBIA. Its validity is between 30 June 2018 and 30 June 2019.

for the financial year ended 31 December 2018

(ell amounts are expressed in Romanian Lei ("RON"), unless otherwise staled)

### 31. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

As of 31 December 2018, tangible assets and investment property having a net book value of RON 56,463,119 are guarantees for loans and credit lines. The Company has guaranteed for bank loans with all current and future cash available, with all current and future inventories of inerchandise and products and it has assigned the current and future rights of receivable, as wolf as their accessories, arising from current and future contracts with its clients, having the capacity of assigned debtors. In addition, the Company has assigned the rights resulting from the insurance policies issued having as object the ammovable and movable property used as guarantees.

The Company has finance lease contracts in progress, for which the capital rate is included in short- or fong-term liabilities, as applicable.

In 2017, the Company has granted to Banca Transilvania a guarantee to be liable jointry with Terastee! SA for the reimbursement of the leans having a belience of RON 47,846,249 which Terasteel has contracted

As of 31 December 2018, the Company has unused loan facilities amounting to RON 78,794,869 and unused investment loans amounting to RON 0 (as of 31 December 2017; RON 30,488,396 and unused invostment loans amounting to RON 15,493,535).

The Company signed in November 2018 a financing agreement for an invastment project of RON 28,987 thousand, within the State aid scheme for etimulating Investments having a major impact on the economy, 50% of the project value is funded inrough state aid. The Feraplast SA project sims at offering a new product in the gradules field and endowing a line which will allow extending the production capacity of the

In March 2019, the Company signed the bank loan contract to fund its own contribution to this project. Until the date of these financial statements, the Company did not submit any reimbursement request.

During 2018, Teraplast SA and EON Energie Romania have signed an agreement of EUR 1.9 million. On the basis of this partnership, E.ON will install solar power systems on the roofs of 13 production halls and outleings of TeraPlast, which will allow the company to generate its own electricity from renewable sources. The agreement provides the possibility to extend the project, next year, up to the amount of EUR 4 million.

### Terasteel SA

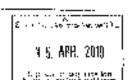
As of 31 December 2018, the Company has unused loan facilities amounting to RON 5,497,027. (3) December 2017, RON 4,262,604)

The Group's long-term borrowings and short-term loans are guaranteed with available cash, both current and future, in the current accounts opened with the banks where the loans are contracted from, with assignments of inventories and commercial contracts and real estate mortgages.

As of 31 December 2017, the Company bas a lotter of credit celling amounting to EUR 5,000,000, expiring on 7 December 2018. Within this obiling, as of 31 December 2017, the following letters of guarantee/bank

As of 31 December 2018, the Company has a ceiling of bank letters of credit of RON 5,000,000 expining on 6 July 2019. As of 32 December 2018, within this ceiling, no valid letters of guarantee / letters of credit

in 2017, the Company granted to Transilvania Bank a guarantee for being jointly liable with Teraplast SA for relimburating the loans amounting to RON 150,763.303 which Teraplas: SA has contracted from Banca



(all amounts are expressed in Romanian Lei ("RON"), unless otherwise stated).

### 31. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

As of 31 December 2018, the Company has a ceiling of letters of guarantee of RON 1,500,000 which expire on 8 July 2019. Within this ceiling, as of 31 December 2018, the following letters of guarantee are issued:

lssuing bank	Validity period	Amount	Currency	Guarantee purpose
Banca Transilvania	01.08.2018 - 31.07.2019			ROMPETROL
Banca Translivanja	06.03.2018 - 06.03.2019	100,600 190,334	RON RON	DOWNSTREAM ANAF

### Teraglass Bistrita SRL

As of 31 December 2018, the Company has unused loan facilities amounting to RON 508,415.

The Company has signed in November 2018 a financing agreement for an investment project of RON 16,057 shousand within the State aid scheme for stimulating the investments having a major impact on the economy, 50% of the project value is funded from state ald. The project of the Teraglass Bistrita SRL company aims at creating a new, completely automated flow for the production of PVC windows and doors, process which will contribute both to increasing the production capacity and the labor productivity, as well as to satisfying the demand which is on an upward trend.

### Depaco SRL

As of 31 December 2018, the Company has unused loan facilities amounting to RON 8,107,433 and EUR 608,105.

As of 34 December 2018, the Cortina WTB SRL company has unused loan facilities amounting to RON 1 500,000.

In November 2018, the Company signed a financing agreement for an investment project of RON 18,268 thousand, within the State aid scheme for attitudating investments with a major impact on the aconomy, 50% of the project value being funded from state aid. The project of Depaco SRL company aims at opening a new production facility in Balcol (Prahova) which, at a production capacity of over 10 million square meters of files, will ensure optimum logistics and storing flows.

### Potential tax liabilities

In Romania, there are several agencies authorized to perform controls (audits). These controls are similar in nature to the tax inspections performed by the tax authorities in many countries, but they may cover not only tax matters, but also legal and regulatory matters, the concerned agency may be interested in. The Group compenies are likely to be occasionally subject to such controls for breaches or alleged breaches of the new and existing laws and regulations. Although the Group may challenge the atleged breaches and related penalties when the management considers they are entitled to take such action, the adoption or implementation of laws and regulations in Romania could have a significant impact on the Group. The Romanian tax system is under continuous development, being subject to constant interpretations and changes, sometimes retrospectively applied. The statute of limitation for tax periods is 5 years.

The Group administrators are of the view that the tax liabilities of the Group have been calculated and recorded according to the legal provisions.

(a) amounts are expressed in Romanian Let ("RON"), tinless ofnorwise stated)

### 31. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

### Environmental matters

The main activity of the group companies have inherent effects on the environment. The environmental effects of the companies' activities are monitored by the local authorities and by the management. The group companies parmanently sim at complying with the environmental obligations. As a result, no provisions were set for any kind of potential obligations currently unquantifiable in relation to environmental matters or actions for their remedial.

### Transfer pricing

The Romanian fixed legislation includes the "arm's length" principle, according to which inter-company transactions should be performed at market value. Local taxpayers that perform inter-company transactions should prepare and submit the transfer pricing fille with the Romanian tax authorities, upon writton request of the latter. Fallure to submit the transfer pricing documentation file or submission of an incomplete file may lead to penalties for non-compliance; in addition to the contents of the transfer pricing documentation file, the tax authorities may interpret the transactions and circumstances in a manner different than that of the company and, as a result, they may determine additional fiscal obligations resulting from transfer pricing adjustments. The Group management considers they will not record losses in the case of a fiscal review of transfer pricing. However, the impact of a different interpretation from the tax authorities cannot be reliably measured. It could be significant for the Group's financial position and / or operations.

### Auditor fees

During 2018, Ernet & Young Assurance Services SRL had a total contractual fee of EUR 73,200 (for the statutory audit of the separate and consolidated annual financial statements of the Company and the separate audit of its subsidiaries and associates). The services contracted from the statutory auditor, other than the audit services, have amounted to EUR 1,500, representing fees for services other than assurance, which are not forbiciden by Law 162/2017.

### 32. INVESTMENT SUBSIDIES

Investment subsidies refer to non-refundable funds related to investments made by **Terasteel SA and Depaco SRL**, mainly for production equipment. There are no unfulfilled conditions or other contingencies related to such subsidies

	2018 <u>2017</u> RON - <u>RON</u>
As at 1 January Depace acquisition Transferred to profit and toss As at 31 December Current Long-term	<b>2,928,557 3,391,999</b> 1,873,607 (750,582) (463,442) <b>4,051,575 2,928,557</b> 453,766 457,814 3,697,839 2,470,743

As of 31 December 2018, the total value of the subsidies recorded was of RON 4,951,575 recognized as deferred income in the balance sheet and transferred to profit and loss on a systematic and reasonable basis, during the life of the related assets.

(all amounts are expressed in Romanian Lei ("RON"), unless otherwise states)

### 33. SHARE-BASED PAYMENT

During 2015, the Company decided to implement a "stock compensation plant type of remuneration through which those employees having a significant contribution to the results of 2015, will be distributed shares. as part of the General Share Options Plan (GSPO).

As a result of this decision, on 8 February 2016, the Company has started to repurchase the own stock to be used for this program.

In May 2016, a part of this program was carried out and 840,947 shares amounting to RON 499,525 have been issued, the value of the shares at the purchase price being of RON 478,247 (RON 0.56 price / share).

In February 2017, the repurcitese and the awarding of the plan bares related to 2016 toreling 1,159,053. shares was shalized, the value of the shares at purchase phositieng RON 512,707. In November 2017, through BD decision, the commencement of a new stock compensation dran was approved, with a budget of RON 1,860 000. In 2017, no benefits were granted in the form of chares to the Teraplast employees related to this plan.

In December 2017, Terasteel registered a provision amounting to RON \$28,000.

In September 2018, the decision from November 2017 was amended, the number of redeemed shares. and, respectively, the altocated budget being decreased to RON 1,480,308. In December 2018, Teraprast registered RON 552,925 representing benefits granted to the employees in the form of own shares in Terapiast SA, which will be settled at a subsequent date

### 34. SUBSEQUENT EVENTS

On 7 March 2019, the Company has contracted a loan amounting to RON 14,493,278 from Transilvania. Bank for supporting the investments it committed to within the State and softems for stimulating the investments with a major impact on the aconomy, for which Perspiast SA received the funding agreement in November 2018.

On 8 March 2019, the Company has contracted a loan amounting to RON 8,028 744 from Banda de Export. Import a Romaniel EximBank, to suppoil the investments it committed to make within the State and scheme for stimulating the investments having a major impact in the economy, for which Taragless Bistrita SA has recaived the funding agreement in November 2018.

On 32 March 2019, Depace has contracted elican amounting to EUR 5 million from the European Bank for Reconstruction and Development in order to support the investments it committed to within the State aid scheme for stimulating the investments having a major impact in the economy, for which Depace SRI, has received the funding agreement in November 2018.

In November 2017, through the Board of Director's decision, the transfer of the recycling line from Tereplast SA to another Group company was decided.

for the financial year ended 31 December 2018

pil amounts ere expressed in Romanian Let ("ROM"), unless otherwise stated)

### 34. SUBSEQUENT EVENTS (continued)

To this effect, the Board of Directors decided to reintegrate into the parent the logistic activities which, until 30 Saptember 2018, were provided by Yersplast Logistic SRL, at the same time changing the name of the above-mentioned subsidiary into Teraplast Recycling SA, the transfer of the recycling activity into this company, changing the legal form of the company from a fimited liability company to a joint stock company, the shareholding structure remaining unchanged (99% shareholding Teraplast SA, 1% shareholding Teraplast SA).

On 21 March 2019, the Bistrita-Nasaud Trade Register Office recorded the above-mentioned amendments.

Alexandru stanean

loana Birta

CFO