

## PRESS RELEASE

# TeraPlast strengthens its leadership position and provides integrated water management solutions through the acquisition of Aquatica Experience Group

**Bistrița, February 4, 2025**

TeraPlast SA announces the acquisition of a 51% control stake in Aquatica Experience Group (AEG), an integrated engineering company specializing in water and wastewater treatment and management solutions, including the use of digital components. This strategic step marks a significant expansion of TeraPlast's portfolio, transitioning from a manufacturer of water and wastewater transport solutions to a full-service provider of integrated water management solutions.

AEG has established itself as a key player in the market thanks to its innovative approach, offering end-to-end solutions from engineering, procurement, and construction (EPC) to process digitalization using IoT technology. Its portfolio includes water quality monitoring and analysis, consumption optimization, remote control, and maintenance, as well as feasibility studies, design, and execution for water parks. These services align with the increasingly stringent European standards on water quality, in accordance with the Drinking Water Directive, which came into force in 2021.

*"We are adapting to evolving customer needs and taking a natural step in TeraPlast's growth, addressing the growing challenges of urbanization. We are in the age of water, where ensuring high-quality water resources is a global priority. As existing infrastructure ages, the need for modern and efficient solutions becomes more pressing. Without prompt and widespread intervention, future remediation efforts will be significantly more costly and complex.*

*In 2024, we expanded our presence across the region, and with the acquisition of AEG, we will be able to offer state-of-the-art water treatment and purification solutions in Romania, Moldova, Hungary, Croatia, and Austria. Moreover, the digitalization of water management will not only enhance water quality but also significantly reduce water loss. Given the impact of climate change, water is no longer an unlimited resource that we can afford to waste due to outdated networks with leaks or treatment plants that pollute rivers and groundwater.*

*This acquisition marks the completion of our accelerated expansion strategy over the past two years. Moving forward, TeraPlast's priority will be to consolidate these businesses and generate net profit, ultimately benefiting our shareholders."* stated Mr. Dorel Goia, Chairman of the Board, TeraPlast.

*"The partnership between Aquatica Experience and TeraPlast creates a powerful, long-term innovative force dedicated to addressing one of the most critical challenges of our time: the availability and equitable distribution of water resources. In a world where access to clean water is becoming increasingly limited and costly, this collaboration offers a fast and efficient response to a pressing global issue.*

*Together, we combine expertise in sustainable water management solutions with excellence in infrastructure development to transform how this essential resource is managed and distributed. Humanity must act now by investing wisely and responsibly in innovative solutions – and we are*

*here to make that change possible."* stated Mrs. Daniela Marișcu, CEO of Aquatica Experience Group.

The transfer will become effective after the fulfillment of condition precedents as well as legal approvals. At the closing, TeraPlast will make an initial prepayment of EUR 2 million. Additionally, the company will support AEG's growth with an EUR 1.5 million loan. The final transaction value will be determined based on AEG's financial results as of December 31, 2025, using an agreed valuation formula of 5x EBITDA, adjusted for cash, working capital, and debt.

In 2023, Aquatica Experience Group revenues were EUR 3 million, with a 68% increase compared to the previous year. AEG will serve all markets where TeraPlast operates through its installations segment, including Moldova, Hungary, and other European markets.

Rapid urbanization, limited natural resources, and aging infrastructure demand swift and effective solutions to ensure access to clean water and environmental protection. TeraPlast Group's integrated solutions help reduce costs by optimizing water consumption, minimizing losses, improving operational efficiency, and digitalizing water companies. By implementing advanced monitoring and maintenance digitalization, customers will benefit from cutting-edge technology to ensure the continuity and quality of their services.

### **About TeraPlast Group**

*TeraPlast Group is the largest polymer processor in Southeast Europe. The Group comprises of TeraPlast, TeraGlass, TeraPlast Recycling, TeraBio Pack, Palplast Moldova, Wolfgang Freiler Group companies, Optiplast and Somplast.*

*Since July 2, 2008, TeraPlast SA has been listed on the Bucharest Stock Exchange under the TRP symbol. The company's shares are included in the BET reference index of the Bucharest Stock Exchange, as well as in the Small Cap and Global All Cap indices of FTSE Russell, and the MSCI Frontier IMI (Investable Market Index).*

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